

# Solvency and Financial Condition Report

As at 31 March 2024

# Irwell Insurance Company Limited Solvency and Financial Condition Report Year Ended 31 March 2024



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## **Executive Summary**

The purpose of this Solvency and Financial Condition Report (SFCR) is to provide information required by the Solvency II regulatory framework in respect of Irwell Insurance Company Limited (Irwell) for the year ended 31 March 2024. This report contains qualitative and quantitative information on Irwell's business and performance, system of governance, risk profile, valuation methods used for solvency purposes and its capital management. The SFCR has been prepared in accordance with the relevant PRA Rules and Solvency II regulations.

## **Business and Performance**

Irwell continued to deploy its growth strategy in the year to 31 March 2024 by maintaining its strong relationships with its traditional business through the subsidiaries of the Peninsula Business Services Group Limited (PBSG). The PBSG subsidiary intermediaries specialise in employment, health & safety and taxation risks. Irwell began writing additional lines of business in FY22 and this has successfully continued through FY24 where Irwell is now operating with 18 intermediaries external to the PBSG. The Solvency II lines of business written are legal expenses and general liability. All business written during the year was written in the UK. Irwell has a licence to write miscellaneous financial loss, and during the year a number of opportunities have been considered in relation to these with some remaining under active consideration at 31 March 2024.

Premiums earned net of reinsurance increased by 16.8% to £29.9m compared to £25.6m in FY23. The growth originated from premiums written external to the PBSG which is consistent with Irwell's business plan and strategy.

Further to the success of Irwell, the company made a statutory underwriting profit at the technical account level of £4.7m compared to £4.4m in the previous year. The company continues to focus on expanding the intermediaries it is working with whilst maintaining the excellent relationships with existing partners as it continues to execute its business plan and strategy.

Irwell's investments generated a profit of £2.8m (including investment expenses of £185k) in the year to 31 March 2024 compared with a loss of £0.1m in the previous year. The investment strategy continues to be cautious and risk averse, however uncertainty remained within the financial markets in FY24.

In the financial year to 31 March 2024, financial market sentiment has risen on the expectation of reductions being made by central banks to interest base rates as inflation has reduced in western economies. There remains however worldwide geopolitical tensions and possible economic and political instability due to forthcoming elections. Management continues to monitor the financial markets closely and the Company's exposure to volatility.

A dividend of £3m was declared and paid during the year ended 31 March 2024 (2023; £NIL).

# Irwell Insurance Company Limited Solvency and Financial Condition Report Year Ended 31 March 2024



## **System of governance**

Irwell is confident in the robustness of its governance procedures, considering them to be both appropriate and proportionate. Outsourced actuarial and internal audit teams support the governance systems and framework and provide a robust system of checks and balances.

The Board meets at least quarterly, with ad hoc Board meetings scheduled as required. The Board members are provided with appropriate and timely information to enable them to review the Company's business strategy, operations, trading performance, regulatory compliance and risk management. The Board is supported by three board committees, the Audit Committee (AC), the Risk Committee (RC) and the Remuneration Committee. Additionally, non-board committees include the Executive Committee (EC) and Underwriting Committee (UC).

Irwell's key Solvency II functions are risk management, compliance, actuarial, and internal audit. In addition, Irwell has identified the key activities of outsourcing (delegated underwriting, delegated claims handling, and IT management) and investment management as essential to the successful and compliant delivery of Irwell's business plans and strategies. Irwell has appropriate and proportionate controls in place to ensure that these functions and activities are managed appropriately.

Irwell has established clear roles and responsibilities for risk management, operating on a model with three lines of defence. Each has clear reporting lines to the Board to ensure that information relating to risk matters is appropriately communicated. Through FY24 Irwell has continued to implement a number of changes to both the management structure and day-to-day operations in line with the business plan and strategy as Irwell continues to grow the business with income external to PBSG. These changes to the structure have been reflected in the updated governance framework and include bringing in experienced team members across all functions to take up roles in the Company.

Irwell's Own Risk and Solvency Assessment (ORSA) process is an integral part of its risk management system. Responsibility lies with the Chief Risk Officer for creating the ORSA and considering all areas of risk, and the CRO is assisted by the detailed oversight and challenge performed by the RC. The Board is ultimately responsible for accepting and signing off the ORSA and ensuring its completeness.

Further details of Irwell's system of governance are included in section B of this report.

## Risk profile

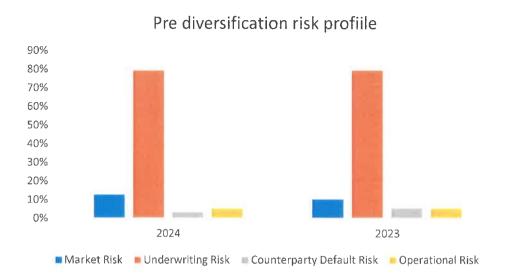
Irwell calculates its Solvency Capital Requirement (SCR) using the Standard Formula. For Irwell, this calculation is based on four risk categories, being non-life underwriting risk, market risk, credit risk and operational risk.

The types of risk to which the company is exposed have not changed significantly over the year. Risk identification is carried out on a regular basis through the Company's RC, based on a combination of internal and external factors, and the Company's risk documentation is updated as necessary. Material risk exposures are mitigated though a combination of internal controls and capital allocations.

The chart below shows the composition of Irwell's undiversified SCR as at 31 March 2024 together with a comparison with the prior year:

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## **Underwriting risk**

Underwriting risk includes premium and reserving risk, lapse risk and catastrophe risk and represents the most significant risk that Irwell is exposed to, comprising 79% (2023: 79%) of the Company's total undiversified risk profile. The graph above shows that the risk profile weighting remains consistent with FY23 whilst Irwell continued to gain momentum from the writing of new business during the FY24 year.

#### Market risk

Market risk includes interest rate risk, spread risk and concentration risk and is the second most significant risk type for Irwell. The undiversified SCR for market risk has remained consistent with the prior year, increasing slightly to 12% of the overall risk profile (2023: 10%).

Irwell's investment strategy is focused on capital preservation and ensuring sufficient liquidity to meet claims and expenses on an ongoing basis. As a result, Irwell has a low risk, well diversified portfolio of investment assets which is fully compliant with the prudent person principle.

## Counterparty default risk

Counterparty default risk (CDR) is the risk that a counterparty will be unable to pay amounts in full when due. Irwell can be exposed to CDR mainly in relation to overdue premium receivables (type 2 counterparties) and in respect of deposits with banks (type 1 counterparties). Reinsurance was purchased during the year as a risk mitigation tool against claims of high severity. Therefore, CDR relating to amounts due from reinsurers is within scope, however at all year ends where there has been a reinsurance programme in place (FY22, FY23 and FY24) no claims have gone over the retention amounts and therefore no CDR balances relating to reinsurers have been required.

As at 31 March 2024, CDR risk comprised 3% of the Company's undiversified SCR (2023: 5%).

## **Operational** risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. As at 31 March 2024, operational risk comprised 5% of the Company's undiversified SCR (2023: 5%).

Further details of Irwell's risk profile are set out in section C of this report.

# Irwell Insurance Company Limited Solvency and Financial Condition Report Year Ended 31 March 2024



## Valuation for solvency

Assets, technical provisions and other liabilities are valued for solvency purposes according to the Solvency II Directive and related guidance. The principle that underlies the valuation methodology for Solvency II purposes is the amount for which assets and liabilities could be exchanged, transferred or settled by knowledgeable and willing third parties in an arm's length transaction.

The following table sets out the differences between the solvency valuation and the valuation in the financial statements:

	2024	2023
	£'000	£'000
Shareholders' equity per the financial statements	33,445	32,156
Solvency adjustments and reallocations - assets	(21,507)	(15,851)
Solvency adjustments and reallocations – technical provisions	14,646	10,059
Solvency adjustments and reallocations – other liabilities	7,964	6,461
Total own funds on a Solvency II basis	34,548	32,825

Valuation adjustments to assets relate principally to the removal of deferred acquisition costs, which are not recognised as an asset for solvency purposes, and insurance receivables, which are netted off technical provisions in the Solvency II balance sheet.

Valuation adjustments to technical provisions reflect the Solvency II requirement for technical provisions to be a best estimate of liabilities relating to insurance contracts plus a risk margin. Best estimate liabilities are calculated as the discounted best estimate of all future cash flows relating to both claim events prior to the valuation date and future exposures arising from policies that the insurer is obligated to at the valuation date.

Valuation adjustments to other liabilities comprise the removal of insurance payables which are netted off technical provisions in the Solvency II balance sheet.

Further details of Irwell's valuation of assets and liabilities for solvency purposes are set out in section D of this report.

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## Capital management

Under Solvency II, insurance companies at a minimum are required to always hold eligible own funds at least equal to the SCR. In order to ensure continuous compliance with the regulatory capital and solvency position, the objective of the Company is to maintain own funds with a buffer over the SCR of at least 50%, or in other words, the company has a risk appetite of 150% from a SCR perspective.

The Company's SCR as at 31 March 2024 was £15,122k (2023: £12,664k). This is covered by £34,548k (2023: £32,825k) of eligible capital resources, giving a Solvency II surplus of £19,426k (2023: £20,161k) and a capital ratio of 228% (2023: 259%). It is not expected that any reasonable and plausible stresses applied against Irwell's solvency position would cause the ratio to drop below required levels.

Further details of Irwell's capital management are set out in section E of this report.

S Perry

2 July 2024

Chief Financial Officer



## A. Business and Performance

## A.1 Business

## Name and legal form of the undertaking

Irwell Insurance Company Limited (Irwell) is a private company limited by shares. The Company operates from a single office, the address of which is:

2 Cheetham Hill Road, Manchester, M4 4FB

This is also the registered office of the Company.

The Company has no related undertakings or branches.

## Regulator

The Company is regulated by the Financial Conduct Authority (FCA) and the Prudential Regulation Authority (PRA). The PRA is responsible for the financial supervision of insurance companies and is therefore the supervisor for the purposes of Solvency II regulation. The address of the PRA is:

20 Moorgate

London EC2R 6DA

### **External auditors**

The external auditors are:

PKF Littlejohn LLP

3rd Floor, One Park Row, Leeds, LS1 5HN

### **Ownership**

Members of the Done Family are considered to be ultimate controllers through being the trustees of the Fred Done 1998 Children's Life Interest Settlement, a trust fund set up by F. Done into which he placed 2,638,296 shares (65.96%). The beneficiaries are the children of F. Done. The other shareholder is P.E. Done, who holds 1,361,704 shares in the Company (34.04%).

## Material Lines of Business and Geographical Areas

The principal activity of the Company is the transaction of general insurance business. Throughout the year ended 31 March 2024, the majority of business continued to be written through companies in PBSG acting as intermediaries, being Peninsula Business Services Limited ('PBS'), Croner Group Limited ('CG'), Croner-I Limited (formerly Croner Taxwise Limited) ('CIL') and Bright HR Limited ('BHR'). The business written through PBS, CG and BHR provides indemnity against awards and costs relating to employment tribunal claims and legal costs relating to potential breaches of Health and Safety legislation and that written through CIL provides indemnity against professional fees relating to HM Revenue & Customs investigations. During the year, Irwell continued with its business strategy of underwriting premiums external to PBSG. These products included: Commercial LEI, Guarantors Liability and General Liability products through several new intermediary relationships. The Commercial LEI business provides protection to businesses for legal expenses incurred in relation qualifying legal challenges. Guarantors Liability is a product designed to protect guarantors

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## A. Business and Performance (continued)

against default of rent by the tenant. The General Liability product is a combination of Employers, Public and Products Liability sold through third party intermediaries and brokers to businesses.

Until 2021, approximately 4% of business came from the Republic of Ireland. From 1st January 2021, Irwell ceased to write new business in ROI and is not licensed to write business in any EU country following Brexit. As at 31 March 2024, all existing ROI policies have been run off, and all remaining ROI claims are being handled and reported to the Central Bank of Ireland under the temporary runoff regime.

## Significant business and external risks

## Inflation and Reserving:

Inflation has been a significant focus for the business throughout the year, whilst the immediate impact of inflation is unlikely to be felt by the Company on claims performance the risk of latent exposure to inflation is present because of the nature of the business underwritten. This is particularly prevalent for the employment protection insurance that we distribute via PBSG (where our exposure to rising salary levels may only present after several years) but also in our general liability business where the longer tail nature of that business can result in claims several years after the policy was sold.

## Geopolitical uncertainty:

External factors, such as ongoing geo-political risks, continue to present a risk to Irwell's investment portfolio. Such risks include elections around the world which will generate regulatory and policy uncertainty in the short and medium term which has the ability to fundamentally impact the global business environment.

## People Risk:

Recruitment of suitably skilled staff is key to the delivery of Irwell's business plans and strategy. The current recruitment market generally is difficult and, therefore, this has become a key risk for the business during the year and will continue to be so in the short to medium term.



## A. Business and Performance (continued)

## A.2 Underwriting Performance

## **Underwriting performance**

The following table summarises the underwriting performance of the Company:

	Legal General		
	expenses	liability	Total
	£000	£000	£000
2024			
Gross premiums written			
- UK	21,367	13,196	34,563
- Ireland	-	-	
	21,367	13,196	34,563
Premiums earned net of RI	20,969	8,957	29,926
Gross claims incurred	6,574	4,627	11,201
Net operating expenses	11,378	4,283	15,661
Underwriting profit	3,017	47	3,064
Loss ratio	31.35%	51.66%	37.43%
Operational expense ratio	4.26%	47.82%	52.33%
Combined ratio	85.61%	99.48%	89.76%
2023			
Gross premiums written			
- UK	20,440	7,349	27,789
- Ireland	-	-	_
	20,440	7,349	27,789
Premiums earned net of RI	20,441	4,844	25,285
Gross claims incurred	6,309	1,066	7,375
Net operating expenses	11,066	2,642	13,708
Underwriting profit	3,066	1,137	4,202
Loss ratio	30.86%	22.00%	29.17%
Operational expense ratio	54.14%	54.54%	54.21%
Combined ratio	85.00%	76.54%	83.38%



## A. Business and Performance (continued)

Net operating expenses are analysed as follows:

	Legal	General	
	expenses	liability	Total
	£000	£000	£000
2024			
Acquisition costs	6,589	2,194	8,783
Administrative expenses	1,786	1,103	2,889
Profit commission	3,003	986	3,989
Net operating expenses	11,378	4,283	15,661
2023			
Acquisition costs	6,009	763	6,772
Administrative expenses	1,743	627	2,370
Profit commission	3,314	1,252	4,566
Net operating expenses	11,066	2,642	13,708

Gross written premiums increased by 24.4% in financial year 2024 as a result of the growth from the business written external to PBSG. The claims experience is still considered favourable even in light of the claims ratio increasing in the year from 28.8% in 2023 to 37.4%. The underlying driver for this is a matching to the actuarial best estimate on some of the newer liability products which are still young in terms of their claims development. This development will be closely monitored over the coming years.

The combined ratio has also increased to 89.8% versus 82.4% in 2023. This primarily reflects the matching approach to claims reserving. Operating expenses, although having increased in the year, remain in line with the growth in premiums written. Overheads in particular have been well controlled.

Irwell made an underwriting profit before profit commission in the year to 31 March 2024 of £7,053k compared to £8,768k in 2023. As a result, profit commission of £3,989k was payable for the year, compared to £4,566k in FY23.

#### Reinsurance

Reinsurance is purchased to mitigate the Company's exposure to catastrophe risk. Catastrophe risk is deemed to be very low in relation to the lines of business written by PBSG and also legal expenses business; however, excess of loss reinsurance is purchased for the General liability business to transfer our exposure to claims in excess of £1m to a panel of A rated reinsurers on a per event basis.

The general liability products have limits of indemnity of up to £10m per claim and therefore the excess of loss reinsurance limits Irwell's exposure to large claims, in line with the Company's



A. Business and Performance (continued)

business strategy, and works to offset, in part, the additional SCR requirements within underwriting risk.

## A.3 Investment Performance

## **Overall investment performance**

Irwell's investment portfolio at March 2023 was managed by Bank J Safra Sarasin (Gibraltar) Limited (JSS). At the beginning of April 2023 Irwell engaged with investment managers LGT Wealth Management UK LLP (LGT) who have taken the role of investment advisors and managers. LGT operate under Irwell's approved investment policy, maintaining a cautious investment strategy with a portfolio predominantly comprised of short and intermediate dated bonds. The policy also mandates strict requirements regarding investment type, grade and counterparty exposure limits.

At 31 March 2024, the Company's investment portfolio and cash comprised the following:

	31 March 2024		31 Marc	ch 2023
	£000	% of total	£000	% of total
Government bonds	11,156	18.8%	623	1.2%
Corporate bonds	39,193	66.2%	39,003	73.1%
Collective investment undertakings	660	1.1	-	-
Cash and cash equivalents	8,191	13.9%	13,745	25.7%
Total	59,200	100%	53,371	100%

Amounts are shown are inclusive of accrued income.

The Company has no investments in securitisations.

Exchange traded derivatives are approved for hedging purposes only, where such instruments can be shown to improve the quality, profitability, liquidity or security of the portfolio. Irwell had no derivative transactions in FY24 and these instruments are unlikely to be used in the foreseeable future.

The investment return for the year ended 31 March 2024 was as follows:

	March 24	March 23
	£000	£000
Income received	1,434	1,187
Net losses on realisation of investments	(755)	(553)
Net unrealised gains/(losses) on investments	2,261	(615)
Investment return before expenses	2,940	18
Investment expenses	(185)	(143)
Total investment return	2,755	(125)

A profit of £2,755k was made on the investment portfolio after investment management fees (2023: loss of £125k). Valuations have increased as financial market sentiment has risen on the expectation of reductions being made by central banks to interest base rates as inflation has reduced in western economies. There remains however worldwide geopolitical tensions and possible economic and political instability due to forthcoming elections. Management continues to monitor the financial markets closely and the Company's exposure to volatility.

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## A. Business and Performance (continued)

Irwell has a low-risk appetite for its investment portfolio, and as such the credit quality of the bond portfolio is strong. At year-end, the assets in the portfolio and with NatWest and Barclays attracted the following rating breakdown: A and above 60.9%, BBBs 38.2%. The remaining 1.9% relates to unrated/withdrawn status assets. One asset with withdrawn status relates to a bond held with Gazprom which was acquired before the Ukraine crisis. This has now been redeemed post year end with a redemption value of £525k.

The portfolio is well diversified both regionally and from a sector point of view. Individual exposure to any single issuer is limited to 5% for A rated issuers and above and to 1.5% to BBB-rated issuers. The modified duration of the portfolio is purposefully low at c.3.2 years, with most investments held in the 1-to-3 year maturity bucket. The focus on holding shorter duration instruments has reduced the exposure to revaluation losses whilst interest rates have been rising.

Irwell's cautious investment strategy by its very nature reduces the company's exposure to market risk. The company's ORSA document applies stressed scenarios to its future projections, which shows the strength and resilience of plausible shocks against the capital held.

## A4. Performance of other activities

Irwell has no leasing arrangements.

There are no other income streams other than those mentioned in A.2 and A.3 above.

## A.5 Any other information

There is no material information regarding Irwell's business and performance to be disclosed other than as detailed in A.1-4 above.



## **B.1** General information on the system of governance General governance arrangements

#### **Board**

The Board has ultimate responsibility for organising and controlling the Company's business. Its principal functions are to determine the Company's risk appetite and business strategy, to have oversight of the Company's operations and performance and regulatory compliance and to ensure that the Company has an effective risk management process. The Board normally meets four times a year.

## **Board committees**

The Board uses a number of board committees to assist it in performing its oversight functions, as follows:

## **Audit committee (AC)**

The Board formally delegates responsibility for audit matters to the AC. The committee meets at least four times a year. Its terms of reference cover the following principal areas:

- review and monitoring of the internal and external audit processes;
- · monitoring the financial reporting process;
- monitoring the outsourced actuarial function;
- review and approval of the 3-year business plan;
- review and documentation of the Company's governance arrangements;
- review of the company's internal controls.

## Risk committee (RC)

The RC provides support and advice on risk related matters. The committee meets at least four times a year. Its terms of reference cover the following principal areas:

- oversight of the company's risk management systems including the identification and management of key risks and emerging issues;
- developing proposals regarding the Company's risk appetite for review and approval by the Board;
- oversight of the development of the annual Own Risk and Solvency Assessment (ORSA) and review and approval of the ORSA for submission to the Board;
- oversight of the compliance function;
- monitoring the outsourced investment management function;
- periodic review of the Company's outsourcing policy;
- review of whistleblowing procedures.

## **Remuneration committee**

The remuneration committee has responsibility for overseeing the development and implementation of the Company's remuneration policies.

## **Executive management**

Day to day management of the business is in the hands of the executive management team, which is responsible for risk management, compliance, underwriting policy, claims review and approval, claims reserving, investment management and finance and administration.

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## B. Systems of Governance (continued)

The executive management team comprises three executive directors, being the CEO, the CFO and the CRO. The business has senior managers to support the executive directors in other areas of the operations including a Head of Operations and Head of Underwriting.

During the reporting year, Irwell changed its investment manager following a competitive tender process. LGT Wealth Management UK LLP (LGT) were selected to replace our former investment manager and took over this role on 21 April 2023. LGT operates under an investment policy approved by the Board and Executive Management is responsible for the regular monitoring of investment performance and adherence to the agreed policy.

The Company uses contractors or consultants as appropriate to provide investment management services, actuarial services, internal audit services and IT management.

### **Key functions**

Irwell has established the four key functions required by the Solvency II directive. These are:

- Risk management
- Compliance
- Actuarial
- Internal Audit

In addition, the following activities have been classed as key to Irwell's operations:

- Outsourcing
- Investment management

These functions are responsible for providing oversight of the relevant area and assurance to the Board on the operation of the Company's risk management framework. All functions are overseen by one or more executive directors, the AC or the RC, thus ensuing they have the appropriate authority to perform their roles.

## Risk management

The key function holder is the Chief Risk Officer (CRO). The RC provides oversight as to the reasonableness, proportionality and effectiveness of the Company's prudential risk management, regulatory compliance and internal control systems.

The Irwell Board has ultimate responsibility for risk management and the function therefore has the required authority to fulfil its role.

## **Compliance**

The CRO performs the function of Compliance Officer and is responsible for both day-to-day compliance monitoring and regular reporting to the Board on compliance related matters.

The RC considers and approves the compliance monitoring programme for the forthcoming year annually.

The compliance function formally reports to the RC and the Board on a quarterly basis.



## B. Systems of Governance (continued)

#### Actuarial

The Actuarial Function has specific duties and responsibilities under Solvency II. Irwell outsources Actuarial Function holder support to Barnett Waddingham LLP and Wan Heah, partner at Barnett Waddingham LLP, holds the associated regulatory SMF20 responsibilities and works closely with both the CFO and the CRO. The outsourcing arrangement ensures that the Actuarial Function is operationally independent.

The Actuarial Function Report is prepared by Barnett Waddingham LLP and presented to the Board at least annually.

### Internal audit

Irwell's Internal Audit function is overseen by the AC. Internal Audit is responsible for evaluating the approach to risk management and governance, with particular emphasis on the internal control system.

Irwell outsources the Internal Audit function to Mazars LLP, who have the skills, knowledge and expertise to provide the services and are entirely independent from operational aspects of the business.

The Internal Audit function is authorised to review all areas of the Company and its business and it therefore entitled to have full and unrestricted access to all information, records, property, personnel and activities. Board members have a duty to make all requested information available promptly and to assist with any enquiries.

The AC approves the internal audit plan, taking advice on known and potential risks. In addition, the AC receives and reviews the reports produced by Internal Audit.

### **Investment management**

The investment management service is outsourced to independent investment managers who operate under an investment strategy approved by the board. The investment manager reports quarterly to the RC and Executive management is responsible for the regular monitoring of investment performance and adherence to the agreed strategy and provides a quarterly report to the Board.

### Outsourcing

Irwell operates a business model whereby several services provided to the Company are outsourced (delegated underwriting, delegated claims handling, and IT services). Therefore, an important function of executive management is the control and regular monitoring of these outsourced functions. The executive management team is collectively responsible for this oversight. In support of this activity, the Company has a comprehensive, documented outsourcing policy, covering scoping, selection, governance, regulatory compliance, performance management and data and information requirements. All intermediaries are regulated by the FCA and provide Irwell with regular compliance reports.

The CEO has overall ownership of the outsourcing policy, which is reviewed and approved by the RC at least once a year. Ultimate responsibility for the outsourcing of key functions and activities lies with the Irwell Board.

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### B. Systems of Governance (continued)

## **Material changes**

Other than those mentioned above, the business does not consider there to be any material changes to note.

## Remuneration policy

Irwell has a Remuneration Committee that is responsible for reviewing the salary frameworks of employees and meets yearly to approve the salaries of all staff and the executive directors. The Remuneration Committee ensures that all salary frameworks are appropriate, and do not encourage the unfair treatment of customers through performance-based remuneration and other incentives.

## Related party transactions

Members of the Done Family are considered to be the ultimate controllers of the Company. P.E. Done is a non-executive director of the Company. Throughout the year, members of the Done Family also held a controlling interest in Rainy City Investments Ltd, which is the parent of Peninsula Business Services Group Limited, a company of which P. E. Done is also a director. Throughout the year ended 31 March 2024, Irwell wrote most of its business for the clients of PBSG and its subsidiary companies. Therefore, the majority of premiums received and claim payments are made via PBSG and its subsidiary companies. Cash settlement is made within 30 days of each month end. Premiums written amounted to £24,687k (2023: £23,560k), total commission payable by the Company totalled £5,519k (2023: £6,197k) of which £6,263k (2023: £5,661k) was owed at the yearend. The PBSG subsidiaries generated claims incurred to Irwell of £7,340k (2023: £6,066k) in the year.

## **B.2** Fit and proper requirements

So as to enable sound and prudent management of the Company, a policy is in place to ensure that persons appointed to manage the Company's business activities are fit and proper. As part of that policy, an assessment is made prior to appointment to a role to ensure that the individual has both the appropriate knowledge and skills through their professional qualifications and/or experience, and is of good repute and integrity. This assessment takes place prior to appointment to a role and is reviewed periodically thereafter by the Board.

Executive management of the Company collectively possess competence, experience and knowledge in and not limited to the following areas:

- Insurance and financial markets
- Business strategy
- Systems of governance
- Financial and actuarial analysis
- Risk management
- Regulatory requirements



B. Systems of Governance (continued)

## B.3 Risk management system including the own risk and solvency assessment (ORSA)

## **Risk Management**

Irwell has in place a Corporate Governance Framework which includes the Company's risk management policy. This framework sets out the principles for managing risk within Irwell and describes the risk management roles and responsibilities of individuals, and the Board and its committees. The Risk Management Framework is reviewed and updated as necessary on a regular basis in the light of changes to the Company's risk profile, external risk factors and developments in best practice.

Irwell has implemented a robust model for risk management with three main lines of defence, as follows:

### First line of defence

The first line of defence owns and manages risk on a day-to-day basis. For Irwell, this consists of the executive management team, the operational functions together with its intermediaries, to whom underwriting is outsourced, and the outsourced actuarial function. All share responsibility for risk management at the operational level.

## Second line of defence

The second line of defence provides the oversight and advice necessary to support the first line of defence in identifying, managing and monitoring risk. For Irwell, this comprises the Risk Management and Compliance functions as well as the Actuarial Function in respect of its reviews of the adequacy of our Underwriting and Reinsurance policies. The Risk Committee has responsibility for the risk and compliance management on a day-to-day basis, and further information on the Compliance Function is given in B4 below.

### Third line of defence

The third line of defence provides independent assurance that risk management and the internal control system are working as designed. For Irwell, this comprises the Internal Audit function. Further information on the Internal Audit Function is given in B5 below.

The CRO is responsible for the day-to-day operation of Irwell's risk management processes and the production of management information that allows for timely and relevant decision making on risk related matters. The CRO is also responsible for the on-going maintenance of the risk register. The risk register identifies all material risks the Company faces in relation to the implementation of its strategic objectives and details of mitigating actions in place for all risks identified.

The intermediaries supply management information to an agreed timetable to support the process, including:

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## B. Systems of Governance (continued)

- Underwriting and claims data;
- · Consumer Duty MI including insurance complaints, and
- · Operational compliance monitoring.

The RC has oversight of the Company's risk process and is responsible for advising the Board on risk issues, including the Company's risk appetite and risk strategy. In performing this function, the RC considers risk reports and other management information. The RC also undertakes regular reviews of the risk register, and reviews it formally at least annually, and makes recommendations regarding additions/modifications to the register as appropriate. The Board has ultimate responsibility for risk related issues.

## **ORSA** process

The CRO is responsible for all aspects of the process for producing the Company's ORSA Report. The ORSA Report is reviewed and signed off by the Board. The ORSA sets out details of the Company's current business strategy and risk appetite and details of all material risks that Irwell faces in pursuit of its business objectives as well as stress and scenario testing associated with those risks.

Irwell uses the standard formula to calculate its SCR. The ORSA includes consideration of whether the SCR calculated in this way is appropriate given our actual risk profile. The ORSA also includes consideration of whether there are any current or emerging risks in Irwell which are not covered explicitly by the standard formula.

The Company operates on a three-year business plan. The ORSA therefore includes consideration of the business plans over that period, and any anticipated changes in risk appetite and risk profile. This includes consideration of any potential changes to current risks and the impact of any emerging risks.

Irwell's policy is for the ORSA to be produced annually. An updated ORSA would be prepared at an intermediate stage in the event of any significant change to the risk profile.

## **ORSA** inputs

The key inputs to the ORSA process are:

- The Irwell risk management process
- The business planning process
- The Solvency II balance sheet and SCR calculation

#### **ORSA Activities**

The following activities are performed at least annually in support of the production of the Company's ORSA:

- Projection of Solvency II technical provisions, Solvency II balance sheet and calculation of the SCR (using the standard formula) over the three year planning period;
- Performance of stress and scenario testing, encompassing all material risks that are covered by the standard formula. The effects of the selected stresses and scenarios are quantified using management's own expert knowledge of the business;



## B. Systems of Governance (continued)

- Consideration of whether there are any further risks not covered by the standard formula that is capable of being measured quantitatively, and
- Calculation of an ORSA capital requirement based on the outcome of our stress and scenario testing.

#### **ORSA Outcomes**

The outcome of the ORSA process is an ORSA report that covers the following areas:

- A description of the Company's current business strategy and appetite for risk in pursuing that strategy;
- An assessment of all material risks facing the Company and the mitigating actions in place;
- An assessment of any emerging risks impacting the Company's business strategy;
- The Company's own view of its current capital and solvency requirements based on management's expert understanding of the business and appropriate stress and scenario testing; and
- The Company's forward-looking view of its capital and solvency position over a three year planning period.

The ORSA report is used by the Board for the following purposes:

- Confirmation that all material risks facing the business have been identified together with appropriate mitigating actions;
- Concurrence that the risks detailed are within the agreed risk tolerances;
- Concurrence with the view expressed regarding the current and forward-looking capital assessments:
- Confirmation that the level of capital held by the Company is appropriate;
- Setting the business plans and strategies across the three-year business planning horizon,
   and
- Concurrence that the Company will be able to withstand any reasonably foreseeable shocks over the next three years.

## B.4 Internal control system

#### Internal controls

Irwell's internal control system is designed to ensure the effectiveness and efficiency of its operations, to enable the Company to manage its risks and ensure compliance with its legal and regulatory obligations. The key policies and procedures comprising the internal control system are detailed within the Company's Governance Framework and these include controls which are operated within the key functions of the business, controls relating to outsourcing, reviews and reporting performed as part of the risk management and compliance functions, and the independent assurance provided by internal audit in its capacity as the third line of defence.

The internal control system is subject to review by the internal audit function on a cyclical basis and the results are reviewed by the AC.

## Compliance

Irwell's Compliance Function is responsible for ensuring compliance with the Company's legal and regulatory obligations. In particular, its responsibilities comprise:

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## B. Systems of Governance (continued)

- Identifying and evaluating compliance risks;
- The establishment and monitoring of procedures and controls over identified compliance risks:
- Ensuring that the Company and its intermediaries comply with all relevant rules, regulations and legislation, and
- Reporting to the Board on all compliance matters.

The CRO also performs the function of Compliance Officer and is responsible for both day-to-day compliance monitoring and regular reporting to the Board on compliance related matters. The compliance functions of the outsourced intermediaries are subject to compliance monitoring as part of the Third Party Audit plan.

## **B.5** Internal audit function

Internal Audit must be objective, impartial and independent and not subject to influence from the Board or management. Accordingly, Irwell has appointed an external provider to perform the internal audit.

An annual internal audit plan is proposed by the external provider and approved by the AC. This plan is developed to ensure that, over the audit universe, sufficient evidence will be obtained to evaluate the effectiveness of the risk management and the control processes across the business.

Each internal audit plan encompasses the following areas:

- Suitability of the internal control system and its efficiency
- Failures/shortcomings of any internal control and potential improvements
- Compliance with internal strategies and policies
- Compliance with internal procedures and processes
- · Actions taken to remedy past inadequacies
- Reported deficiencies, failings and irregularities
- Material functions/activities carried out by outsourced service providers

After each audit, appropriate reports are produced and submitted to the AC for review.

## B.6 Actuarial function

The role of the Actuarial function is to provide the Board with an independent perspective on key insurance aspects of the Company's operations. This ensures that the Board is fully informed of matters that may impact the business.

Irwell does not employ an in-house actuarial resource and therefore utilises the services of its external actuary in fulfilling the actuarial function.

The Actuarial function is responsible for the following areas:

- Coordinating the calculation of the technical provisions and reporting thereon;
- Assessing whether the methodologies and assumptions used in the calculation of the technical provisions are appropriate;
- Assessing data quality;



## B. Systems of Governance (continued)

- Providing an underwriting policy opinion;
- · Providing a reinsurance arrangements opinion, and
- Production of an Annual Actuarial Function Report.

The reporting on the technical provisions and the annual actuarial function report are subject to review and approval by the Board.

## **B.7 Outsourcing**

The Irwell Board has identified the following to be key outsourced functions for the business, together with the relevant responsibilities:

- Underwriting and Claims Handling, to the extent that this is delegated to coverholders and
- Internal Audit
- Actuarial
- Investment Management
- IT

The Board considers that executive management has collectively the appropriate level of knowledge, skills and experience to oversee the provision of these services.

Irwell has a separate outsourcing policy which sets out the processes and procedures to be followed when deciding to outsource a particular activity. This covers, amongst other things:

- Where responsibility for outsourcing sits within Irwell
- Guidelines and procedures on the materiality assessment, due diligence and risk assessment of any outsourced service provider
- Guidelines on Irwell's contractual arrangements for any outsourced service provider
- Responsibility for oversight of each outsourced service provider, including the requirement that a named senior manager be responsible for each arrangement
- Guidelines around termination and exit management
- Formal authorities for the appointment of outsourced service providers

## **B.8** Any other information

The Company is satisfied that its system of governance, as outlined in B1-7 above, is appropriate and proportionate to the nature, scale and complexity of the Company's business. This is something that is continuously reviewed. Both internal and external audits may provide recommendations for improvement which are considered and implemented if it is deemed appropriate to do so.

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## C. Risk Profile

## Summary of risk profile

Irwell's business model was consistent and constant for many years, underwriting legal protection and accountants' tax fee protection risks through related party intermediaries. In financial year 2022, the Company began writing additional lines of business to widen the market that it operates in. In support of this strategy, the Board pursues a conservative investment policy. The following sections provide a summary of each of Irwell's material risks, including a description of the risk, the measures used to assess the risk, risk concentrations and the risk mitigation techniques used by Irwell to manage the risk.

## C.1 Underwriting risk

Underwriting risk is assessed between the following risk categories:

- Premium risk
- Reserving risk
- Catastrophe risk
- Lapse risk
- Concentration risk

Appropriate underwriting and risk selection/pricing directly impacts on claims performance via claims frequency and loss ratios and in the same manner claims development and performance drives underwriting decisions. Appropriate and adequate reserving is a key factor in managing business performance. The Company does not use any special purpose vehicles. Underwriting risk is the most significant risk relating to Irwell's business and accounts.

## Measures used to assess risk

Irwell underwrites legal expenses and liability insurance in the UK. As at 31 March 2024, the business was sourced solely via authorised intermediaries who act under a delegated risk transfer agreement for underwriting. In respect of legal expenses, claims are handled by a combination of inhouse resource, external solicitors and intermediaries. In respect of liability business, through claims handling agreements with Third Party Administrators (TPAs). Underwriting risks are assessed as follows:

- Levels of business written, the sources of that business and detailed claims information are recorded using management information received from the intermediaries on a monthly basis. This information is used to monitor the performance of the business and the level of reserves required.
- The adequacy of premium income to cover expected claims and expenses is the responsibility of the Board supported by recommendations from the Underwriting Committee and is achieved by following the Company's agreed pricing mechanism.
- The Company performs regular reviews of the intermediaries' underwriting records and claims data, including adherence to premium limits, underwriting guidelines and claims handling authorities. The outcomes of these reviews are submitted to the RC, together with overall MI on results and performance. This information is used in the management of underwriting risk.
- The calculation of the technical provisions is performed by the external actuaries basing their methodology on market best practice, and reviewed and signed off by the AC. This



## C. Risk Profile (continued)

review process includes consideration of the assumptions used, the suitability of the techniques used and the reasonableness of the results. Economic trends, developments in government policy and legal changes are all closely monitored.

Responsibility for assessing and monitoring insurance risk rests with the RC, which reports directly to the Board.

## **Premium risk**

The key risk relating to business written is that intermediaries fail to follow agreed underwriting guidelines.

This risk is mitigated by:

- All intermediaries are contracted under market standard delegated underwriting authority agreements;
- All policy wordings are reviewed regularly and updated as necessary;
- Detailed delegated authority agreements are written for all new intermediaries writing business for Irwell, setting out the expectations and requirements;
- Any variation to the agreed rates must be approved by the Underwriting Committee;
- Irwell has the ability to change premium and/or commission rates at short notice in the event of a deterioration in loss ratios;
- The Company performs regular reviews of the intermediaries underwriting records to ensure that they adhere to the terms of the delegated underwriting authority;
- The intermediaries are subject to regular audit of both their compliance with the delegated underwriting authority agreement and their own underwriting processes.
- Validation checks are performed on the risk bordereaux to ensure risks are not being written outside of the agreed upon terms.

## **Reserving Risk**

The Company is exposed to the risk that the actual payment of claims, or the timing thereof, differs from expectations with the result that its premium and claims reserves are not sufficient to meet its insurance liabilities. This is influenced by the both the frequency and the severity of claims. This risk is mitigated by:

- The majority of business written up to 31 March 2024 was on a claims-made basis;
- General liability business is written on a claims occurring basis and has a longer-tail in terms
  of claims development, this risk group will form an increasingly larger proportion of the book
  over time as it is a core area of growth for the company. Reserving will be monitored very
  closely by management and significant reliance on the actuarial input will assist in offsetting
  material misstatement in this area;
- Regular reviews of intermediaries are performed to ensure the quality of the claims data received and to ensure adherence to delegated claims handling authorities;
- External actuaries have been employed to perform the actuarial function for Irwell, including reviewing and assessing the Company's technical provisions.
- Experienced Claims team was brought in house from 1st April 2021 to provide knowledge over incoming claims and ensure reserves are appropriate.



## C. Risk Profile (continued)

This risk will be further mitigated through a formal process and approach to ensure that an appropriate margin is maintained to mitigate the risk of reserve insufficiency.

## Catastrophe risk and reinsurance risk

Up to 31 March 2022, the majority of the business written by Irwell consisted of employment business, covering awards and fees relating to employment tribunal cases and legal fees relating to breaches of health and safety legislation, and accountants' tax fee protection business, covering professional fees relating to HMRC enquiries. All business written is highly diversified and subject to relatively low policy limits. The directors have therefore previously taken the decision that the Company has limited exposure to accumulation of losses due to catastrophic events in relation to the existing business, and as such there has been no requirement for catastrophe reinsurance.

The general liability business does have an exposure to catastrophe risk and, therefore, excess of loss reinsurance is purchased to mitigate this risk. This insures against individual claims that exceed Irwell's net retention, therefore, reducing the exposure to catastrophe risk. Their remains an exposure to the accumulation of events, although this has been considered low based on the risk profile of the general liability business written. However, this is regularly monitored by Management with consideration being given to other forms and types of reinsurance where appropriate and necessary.

## Lapse risk

Lapse risk is ultimately the risk that the company loses policyholders during an underwriting year or there is a reduction in the conversion rate during the renewal of policies. In relation to business written through PBSG, Irwell's lapse risk is not considered significant, due to the success and focus its key intermediary's place on this activity. In relation to general liability, the lapse risk for the Company will be increased due to the diversification of the product portfolio and higher price point of the general liability product. In order to manage this risk, regular discussions are held with intermediaries to assess the commercial position of products sold in relation to the market.

#### **Concentration Risk**

Underwriting concentration risk is limited due to fact that the risks that the Company underwrites are diversified across a large portfolio of individually small insurance contracts. At the date of writing this report, the Company continues to source the majority of its business through four intermediaries, who are members of the same group, and as a result of this the Company has a concentration of business around a single key business partner. This risk has been identified and recorded in the Company's risk register. This concentration risk is mitigated by detailed and ongoing monitoring of the intermediaries and maintaining strong relationships thereon. A further mitigation of this risk is the financial strength of PBSG which is monitored by Irwell on a continuous basis.

As the company grows its income external to the group via the introduction of new intermediaries, the concentration risk will be proportionately reduced. This will diversify the portfolio of Irwell's clients, both in type of business written, as well as the nature of the clients. The impact of this will be monitored on a regular basis.

## Risk sensitivity relating to underwriting risk

At 31 March 2024, non-life underwriting risk accounted for 79% (2023: 79%) of Irwell's undiversified SCR.

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C. Risk Profile (continued)

See section C7 for information on stress and scenario testing on underwriting risk.

## **Material Change**

Other than those already mentioned above, there were no material changes to note.

## C.2 Market risk

Market risk is the risk of losses on the Company's investments due to fluctuations in market values. Market risk is subdivided into interest rate risk, equity risk, property risk, spread risk, concentration risk and currency risk. The Company's investments comprise cash, government bonds and investment grade corporate bonds. If necessary, derivatives may be used for hedging purposes. All investments are denominated in sterling. Due to the nature of the Company's investment portfolio, only interest rate risk, spread risk and concentration risk apply to Irwell.

### Measures used to assess risk

Irwell has a cautious investment strategy with strict requirements laid down regarding investment type, grade and counterparty exposure limits. This is codified in an investment policy which is reviewed and approved by the Board on at least an annual basis. The Investment manager is required to operate within the bounds of the Company's investment policy. The investment manager provides the Company with a monthly investment report which details the monthly performance. This report is reviewed by executive management. In addition, the investment manager provides the Company with a quarterly detailed performance summary and narrative investment commentary. These reports are reviewed at Irwell's quarterly Risk Committee and Board meetings.

Market risk is also identified, assessed and monitored through the Company's risk register. The risk register is the responsibility of the RC and is reviewed and updated as necessary and on at least a sixmonthly basis.

#### Interest rate risk

Interest rate risk is the risk of investment losses due to changes in interest rates. Irwell has a short-dated investment portfolio with an average duration at 31 March 2024 of 3.2 years (2023: 2.23). This feature of the portfolio mitigates the interest rate risk. In addition, and when necessary, derivatives may be used to manage the duration of the portfolio. At 31 March 2024, interest rate risk accounted for 3% (2023: 1%) of our undiversified SCR, reflecting the slightly increased portfolio duration and economic uncertainty.

#### Spread risk

Spread risk is the risk that the value of investments will vary due to changes in credit spreads. Credit spreads are narrower for higher rated securities. The risk is therefore mitigated by Irwell specifying in its investment policy the minimum ratings that must apply to different categories of securities both in terms of individual issuers and in terms of the portfolio as a whole. At 31 March 2024, spread risk accounted for 9.0% (2023: 4.4%) of the Company's undiversified SCR. This increase reflects the change in the mix of ratings of the assets held within the portfolio compared to last year. There is now a greater proportion of assets held with a BBB rating. See Section A3 above for further analysis.



## C. Risk Profile (continued)

## **Concentration risk**

Concentration risk is the risk of investment losses that may occur due to having a large portion of the investment portfolio with the same counterparty. This risk is mitigated by Irwell ensuring appropriate diversification, specifying in its investment policy maximum limits for any one issuer. As a result, concentration risk relating to Irwell's investment portfolio is managed to a low level. At 31 March 2024, concentration risk accounted for 0.16% (2023: 4.7%) of the Company's undiversified SCR.

### Prudent person principle

Irwell's investment strategy is focused on capital preservation and ensuring sufficient liquidity to meet claims and expenses on an ongoing basis. As a result the Company has a low risk, well diversified portfolio of investment assets which is fully compliant with the prudent person principle. In particular:

- The average short duration of the investments matches the short-tail nature of the majority
  of the insurance business written by the Company. This ensures that the assets held to cover
  the technical provisions are invested in a manner appropriate to the nature and duration of
  the insurance liabilities and in the best interest of all policyholders.
- Investment management is outsourced to a leading asset management firm.
- The asset manager operates under a strict set of investment guidelines specifying limits as to duration, security and diversification.
- The investment guidelines also ensure that holdings are only acquired in investments where
  it is confirmed that data is available properly to identify, measure, monitor, manage, control
  and report on those assets and perform the necessary solvency capital calculations in
  accordance with the Standard Formula.
- Exchange traded derivatives are approved for hedging purposes only, where such instruments can be shown to improve the quality, profitability, liquidity or security of the portfolio.

## Risk sensitivity relating to market risk

Irwell's investment strategy described above results in total market risk comprising approximately 12% (2023: 10%) of the Company's undiversified SCR at 31 March 2024.

See section C7 for information on stress and scenario testing on market risk.

### Material change

Other than those mentioned above, the business does not consider there to be any material changes to note.

## C.3 Counterparty default risk (CDR)

CDR is the risk that a counterparty will be unable to pay amounts in full when due. Irwell is exposed to CDR in relation to overdue premium debtors (type 2 counterparties) and in respect of deposits with banks and recoveries due from reinsurers (type 1 counterparties). In respect of reinsurance, our Reinsurance Policy sets out the requirements in respect of the selection of reinsurers to mitigate this risk, the financial rating of reinsurers set by the Board is of "A" or above. It's worth noting that since Irwell engaged in its reinsurance programme, no claims have exceeded the retention limits and as a



## C. Risk Profile (continued)

result no monies or balances associated with reinsurers have been required to be recorded in the Company's books.

### Measures used to assess risk

CDR is identified, assessed and monitored through the Company's risk register. These risks are discussed by the RC on at least a six-monthly basis and their potential impact is assessed. In addition, the intermediaries are subject to periodic audit reviews.

### **Amounts due from intermediaries**

All the premium debtors on the Irwell balance sheet will be collected by our intermediaries, the majority of which (in terms of the level of business written) are connected parties, being subsidiaries of PBSG. This increases the CDR because of the concentration to one group of companies. This risk is mitigated as follows:

- Irwell has in place credit terms with its intermediaries and their adherence to those terms is carefully monitored.
- Review of financial information of the intermediaries, including financial statements and visibility of business plans / projections.
- The majority of premiums are paid in instalments and therefore, at any balance sheet date, only one month's premiums is in the hands of the intermediaries.
- A further mitigation of this risk is the financial strength of PBSG which is monitored by Irwell
  on a continuous basis.

There is a short credit period before premiums received by the intermediaries are payable to Irwell, as agreed in the terms with the intermediaries. Adherence to these credit terms is carefully monitored and controlled. Therefore, at any valuation date, a very small amount, if any, of the premium debtors are past due and consequently are included in CDR for solvency purposes. As the company continues to expand its intermediaries into the future, it is possible that the CDR could increase. Credit terms with all intermediaries will be monitored closely going forward, and due diligence will be performed on all proposed intermediaries before new relationships are entered into.

#### **Deposits with banks**

The Irwell investment policy requires that cash deposits are held at banks with a minimum A rating.

## Risk sensitivity to CDR

At 31 March 2024, credit risk relating to deposits with banks (type 1 counterparty risk) accounted for 3% of Irwell's undiversified SCR (2023: 5%).

## Material change

Although changes going forward could impact on the CDR as mentioned above, there have been no material changes during the year ended 31 March 2024.

## C4 Liquidity risk

Liquidity risk relates to the risk that there may be insufficient financial resources to meet the Company's financial obligations as and when they fall due.

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C. Risk Profile (continued)



#### Measures used to assess risk

Liquidity risk is assessed and monitored on a continuous basis to ensure that funds are maintained at a level sufficient for ongoing requirements. Investments and cash are reviewed by the Board at its quarterly meetings.

Liquidity risk is also identified, assessed and monitored through the Company's risk register.

## Liquidity risk exposure

The ongoing cash-flow requirements of Irwell are currently more than covered by the premium receipts each month from intermediaries. The main cash movement on a month-to-month basis is through one of the big four UK banks. Bank deposits can also made on Irwell's behalf by the investment managers in accordance with the Company's investment policy. Irwell's investment portfolio is managed in such a way as to ensure that liquid assets are always readily available to meet liabilities as they fall due.

## **Expected profit in future premiums**

The expected profit included in future premiums is £4,821k (2023: £3,943k), calculated in accordance with Article 260(2).

## Prudent person principle

The Company's investment policy emphasises the liquidity requirements of the business and, in particular, the nature and timing of its insurance liabilities.

## Risk sensitivity relating to liquidity risk

Liquidity risk is not a material risk for Irwell. Therefore, no stress testing has been performed.

## Material change

As the Company continues to expand its intermediaries and write new lines of business liquidity risk will increase going forward. This is due to additional reserves being required to cover the new risks being written. In order to ensure that the Company has sufficient funds, stress test analysis work is performed, both in relation to the existing business as well as the forecasts. Irwell has always carried funds well in excess of the SCR, and as at 31 March 2024 the capital ratio was 228% (2023: 259%).

## C.5 Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. The key operational risks are:

- Outsourcing
- People
- Systems implementation of new systems, risk of failure of controls
- Regulatory
- Reputation

### Measures used to assess risk

Operational risk is assessed and monitored through the Company's risk register. This sets out the key risks to which the Company is exposed and the controls in place to mitigate each risk.

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C. Risk Profile (continued)

## **Outsourcing**

Underwriting continues to be delegated to the Company's intermediaries which are managed through delegated authority agreements, defined underwriting guidelines, and regular review and monitoring both by the first line and the second line within Irwell. Claims handling is dealt with inhouse and supported by TPAs and panel solicitors. This reduces the outsourcing risk and provides the executive team with greater oversight and control of the claims management.

Irwell remains ultimately responsible for the outsourced activities. This responsibility is taken at board level and the associated risk of non-compliance or poor compliance with Irwell's requirements is managed as follows:

- Irwell has a written outsourcing policy, agreed at board level;
- Irwell has written delegated underwriting and claims handling agreements in place with its intermediaries, TPAs and panel solicitors;
- Irwell proactively manages performance of the intermediaries in respect of the delegated authorities; and
- Each intermediary is regulated by the FCA (or the SRA in respect of solicitors) in their own right and Irwell monitors those companies' interactions with the regulator.

## People

In line with the Company's continuing growth plans, the Board agreed and implemented a HR Strategy during the financial year to 31 March 2024. This will ensure the business continues to have adequate non-financial resources to meet both its regulatory obligations and to achieve its strategic and business objectives.

The Company has in place a robust training policy in respect of all staff and this is monitored by the RC to ensure that all individuals employed have the necessary training and skills to fulfil their roles.

## Systems – implementation of new systems

Throughout the financial year the Company has continued the development and testing of its IT systems to manage Underwriting (IIP), Claims (CCM) and Finance (Sage). As these systems continue to be implemented, there are risks that those systems either fail or fail to operate as intended. This risk is monitored by the RC and reviewed quarterly during the development, implementation and golive stage of the system build.

## Regulatory

This relates to the risk of failing to comply with current regulatory requirements or to identify, understand and apply changes to law or regulations.

This risk is mitigated by the Company having a strong system of governance, including an effective risk management system and effective internal controls. In addition, as mentioned above, Irwell proactively manages the activities of the outsourced underwriting and claims handling functions to ensure regulatory compliance.

## Reputation

This is the risk that a regulatory breach or poor customer service could give the Company a poor reputation. In light of the outsourced activities with the intermediaries, Irwell has a dependence on them for maintaining the business's reputation with policyholders. Proactive monitoring of the

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C. Risk Profile (continued)

performance of Irwell's intermediaries includes the regular review of reputational risk, including the monitoring of customer service in line with the FCA's Consumer Duty outcomes.

Bringing claims management in house has increased the management team's control and review of the reputation. Additionally, complaints referred to Irwell are investigated promptly and brought to an appropriate conclusion. Irwell have historically had a very low level of complaints.

## Risk sensitivity relating to operational risk

Operational risk represents 5% of the Company's undiversified SCR as at 31 March 2024 (2023: 5%).

## Material change

Other than those changes mentioned above, Irwell is not aware of any material changes.

## C.6 Other material risks

All material risks are dealt with in C1-5 above.

## C.7 Any other information

## Stress and scenario testing

The Company performs an annual stress and scenario testing exercise as part of its ORSA process, testing material risks to which it is exposed compared to the SCR, as well as performing reverse stress tests. Underwriting risk and market risk together account for 97% (2023: 94%) of the Company's post diversification basic solvency capital requirement and therefore these are the risk areas where the Company's stress testing is concentrated.

#### Underwriting risk

A range of stress tests has been performed by carefully selecting plausible but severe tests upon which the business model is based. As a result, claims experience is modelled against the business plan under various scenarios and importantly, a reverse stress test to appertain the loss ratio upon which the SCR would become 100% of eligible own funds.

It is projected that the underwriting risk module is likely to increase due to the diversification of the product portfolio and higher liability limits on new risks being written. Stress tests are performed on the forecasts and are included in the Company's ORSA, these provide reassurance that the Company has sufficient reserves to manage the risks.

#### Market risk

Stress testing was performed in respect of the overall valuation of the portfolio based on sustained pressure from geo-political and economic negative factors.

## **Future developments**

As the product range and markets that Irwell operates in continue to expand, the risks to the Company will be reviewed on a regular basis.



## D. Valuation for Solvency Purposes

## D.1 Assets

## **D1.1** Assets at 31 March 2024:

	Financial statements valuation	Reanalysis for solvency	Solvency valuation adjustments	Solvency valuation
	£′000	£'000	£'000	£'000
Fixed Assets	205	(7)	(198)	-
Government and corporate bonds	49,762	587		50,349
Reinsurance recoverables	-	(568)	-	(568)
Reinsurers' share of technical provisions – provision for unearned premiums	706	-	(706)	(568)
Amounts due from intermediaries	15,406	-	(15,406)	-
Cash at bank	8,851	(660)-	-	8,191
Deferred acquisition costs	4,694	-	(4,694)	-
Accrued interest	586	(586)	-	-
Prepayments & Other Assets	69	71	-	140
Total assets	80,279	(503)	(21,004))	58,772

## D1.1A ASSETS AT 31 MARCH 2023:

	Financial statements valuation	Reanalysis for solvency	Solvency valuation adjustments	Solvency valuation
	£'000	£'000	£'000	£′000
Fixed Assets	231	(5)	(226)	-
Government and corporate bonds	39,306	7,176	-	46,482
Futures contracts	-	-	-	_
Amounts due from intermediaries	12,190	-	(12,190)	-
Deferred tax asset	-	-	_	_
Cash at bank	13,705	(6,816)	-	6,889
Deferred acquisition costs	3,541	_	(3,541)	
Accrued interest	360	(360)	:÷:	-
Prepayments & Other Assets	433	110	-	543
Total assets	69,765	105	(15,957)	53,914

**Solvency and Financial Condition Report** 



D. Valuation for Solvency Purposes (continued)

## **D1.2** SOLVENCY VALUATION

Government and corporate bonds are valued at fair value, being bid price at the valuation date plus any accrued interest. They are all level 1 investments, valued by reference to quoted prices on an active market:

- The Company may use futures contracts for the purpose of managing its portfolio duration.
  These contracts are initially recognised at fair value on the date a derivative contract is
  entered into and are subsequently re-measured at their fair value. Changes in the fair value
  of derivatives are recognised in the profit and loss account. At the balance sheet date, Irwell
  held £nil (2022: £nil) in cash futures.
- Amounts due from intermediaries are all due within one year. They are therefore valued at
  the undiscounted amount of the amount expected to be received. For solvency purposes,
  they are netted off technical provisions, with the exception of amounts more than 3 months
  overdue, which are retained on the Solvency II balance sheet.
- When necessary, deferred tax assets (DTA) relate to timing differences between the tax values of assets and liabilities and their values calculated on in accordance with Solvency II principles. DTA are valued on the basis of the amount expected to be recovered against future taxable profits.
- Cash at bank and collective investment undertakings are valued at their carrying value at the valuation date plus any accrued interest.

## D1.3 Differences between solvency valuation and valuation in financial statements

The valuation of assets for solvency purposes is consistent with the valuation in the financial statements, with the following exceptions:

- In the financial statements, accrued interest is shown within 'prepayments and accrued income', whereas in the Solvency II balance sheet it included within 'Government and corporate bonds, Collective Investment Undertakings' and 'Cash at bank' as applicable.
- As stated in D1.2 above, amounts due from intermediaries are netted off technical provisions in the Solvency II balance sheet, with the exception of amounts more than 3 months overdue, which are retained on the Solvency II balance sheet.
- Deferred acquisition costs (DAC) comprise acquisition costs that are attributable to premiums unearned at 31 March 2024. DAC is not recognised as an asset for solvency purposes.
- DTA would comprise as a solvency adjustment and therefore is not included in the financial statements.
- Intangible assets should only be valued for Solvency II purposes if they can be sold separately and where a quoted value from an active market can be pertained.
- Amounts due to reinsurers are shown within creditors in the financial statements, whereas in the Solvency II balance sheet, being part of technical provisions, they are reanalysed as a credit balance within reinsurance recoverables.
- Under UK GAAP, the reinsurers' share of unearned premium provision comprises the
  proportion of the premiums written in a year relating to the period of risk from 1st April to
  the subsequent dates of expiry of policies. In contrast, technical provisions, for solvency
  purposes, are calculated on a best estimate basis and therefore take account of any
  expected reinsurance recoveries.



D. Valuation for Solvency Purposes (continued)

### D.2 Technical Provisions

## D2.1 Technical provisions at 31 March 2024:

Line of business	Claims provision	Premium provision	Risk margin	Total technical provisions
	£'000	£'000	£'000	£'000
General liability	8,617	(708)	1,194	9,103
Legal expenses	13,884	(3,112)	1,310	12,082
Total	22,501	(3,820)	2,504	21,185

The technical provisions shown above are gross best estimates. Net best estimate technical provisions differ in relation to the general liability line of business and total £9,671k. Legal expenses net best estimate technical provisions are the same as above.

## D2.1a Technical provisions at 31 March 2023:

Line of business	Claims provision	Premium provision	Risk margin	Total technical provisions
	£′000	£'000	£'000	£'000
General liability	6,140	(524)	734	6,350
Legal expenses	13,816	(2,776)	1,732	12,772
Total	19,956	(3,300)	2,466	19,122

## D2.2 Solvency valuation

Technical provisions comprise claims provisions, premium provisions and a risk margin. These are calculated by the Companies external actuaries in adherence with the EIOPA rules on a best estimate basis.

Both the claim and premium provisions are required to include all future expenses that will be incurred in servicing all existing business including any expected profit commission that will be generated by business that has not yet expired. All future expenses have been derived from the forecasts that are produced as part of the Company's business planning process.

Allowance is made in the technical provisions for both bound but not incepted (BBNI) and events not in data (ENID). The methodology used to set the ENID loadings is based on a commonly used "truncation distribution" method.

Amounts due to and from intermediaries, comprising premiums receivable in respect of existing policies (with the exception of amounts more than 3 months overdue), the related commission creditors and creditors for claims payable, are included within technical provisions for solvency



## D. Valuation for Solvency Purposes (continued)

purposes. There are no valuation differences compared with the amounts for these items in the financial statements.

The technical provisions are presented on a gross and net basis and on a discounted basis. Loss cash flows are projected using payment patterns from the reserving analysis. Cash flows are discounted at the PRA's risk-free spot rate. The difference between gross and net relates to amounts due to reinsurers.

The risk margin represents the amount that a third party would require in addition to the best estimates to assume the Company's insurance liabilities, calculated on a cost of capital basis. The risk margin is estimated by assuming that future solvency capital requirements ('SCR') will be proportional to best estimate discounted technical provisions.

## D2.3 Level of uncertainty associated with the value of technical provisions

The key areas of uncertainty relating to technical provisions are as follows:

- When projecting future claims, it is necessary to make some assumptions regarding the future claims development. There is always inherent uncertainty in estimating future liabilities since events and circumstances may not occur exactly as predicted.
- A significant amount of judgement is applied in establishing claims provisions, making their
  estimation inherently uncertain. Judgement is applied both in establishing case estimates
  and in interpreting historical data in the process of projecting ultimate claims. However, the
  level of uncertainty is moderated due to the fact that the majority of business is written on a
  claims made basis. All business apart from the general liability line, written from January
  2022, is written on a claims made basis. Irwell therefore started introducing an IBNR to the
  provisions at the 2022 year end.
- For employment business, there is uncertainty as to the number of claims that will proceed to tribunal. For all business, there is inherent uncertainty as to the rate of claims development. A slower development pattern than that anticipated will result in adverse development.
- The new lines of business, and new intermediaries, introduced during 2022 increased the
  uncertainty attached to the technical provisions, as the internal data available for
  measurement is limited however the actuaries do reference industry trends to mitigate this.
- On the majority of business written, Irwell has low indemnity limits in place. PBS, BHR and CG claims severity is affected by the indemnity limit in place on the amount that can be awarded at an employment tribunal. CIL claims severity is influenced by HMRC's historical practice of using one complex case as a test case with other similar claims following the ruling in that case, making it unlikely that a large number of claims would incur high tribunal fees. These considerations mean that the Company's catastrophe exposure is low. The general liability product has a £10m limit on each product line, however Irwell has mitigated the risk of catastrophe exposure by contracting excess of loss reinsurance in relation to this business.
- The determination of the premium provision is inherently uncertain in that it is based on actuarial analysis of historical data. In addition, since the premium provision relates to future cash flows relating to unearned exposures, there is greater uncertainty attached to unearned exposures.



## D. Valuation for Solvency Purposes (continued)

- ENID are by definition uncertain in that they relate to events not represented in the historical data. They are not significant in the context of the Company's total technical provisions.
- The risk margin is uncertain in that it is based on forecasts of future SCRs.
- COVID-19 did add uncertainty to the technical provisions and did impact on the claims logged as well as the payment patterns. The impact of this will continue to be monitored going forward however, we believe the uncertainty in relation to this is now low.
- The current economic environment, impacted by the Ukraine/Russia conflict and also heightened interest rates has created additional uncertainty for the technical provisions. High interest and inflation rates, especially in relation to salary and wage awards may increase the cost of claims for instance. The impact of the economic uncertainty on the underwriting performance will continue to be monitored going forward.

## D2.4 Differences between solvency valuation and valuation in financial statements

The technical provisions per the financial statements (UK GAAP) and per the solvency valuation are reconciled in the following table:

	Third party liability	Legal expenses	Total
at 31 March 2024	£'000	£'000	£'000
Claims provision			
UK GAAP claims provisions	7,816	16,031	23,847
Reserve Sufficiency Risk	(95)	(210)	(305
Expenses	618	1,265	1,883
Events not in data	434	384	818
Other reserves (claims creditors)	38	(4,732)	(4,694
Other accounting items (profit commission)	1,002	3,008	4,010
Discounting	(1,196)	(1,862)	(3,058
Solvency II claims provision	8,617	13,884	22,50
Premium provision			
Booked unearned premiums reserve	5,564	6,797	12,36
Bound but not incepted premium	-	2,286	2,28
Expected future profit	(1,727)	(3,558)	(5,285
Expenses	307	442	74
Events not in data	272	134	40
Other accounting items (profit commission)	486	1,202	1,68
Future premium to be received	(4,757)	(9,723)	(14,480
Discounting	(853)	(692)	(1,545
Solvency II premium provision	(708)	(3,112)	(3,820
Gross solvency II best estimate	7,909	10,772	18,68
Net solvency II best estimate	8,478	10,772	19,25
Risk margin	1,194	1,310	2,50
Solvency II technical provisions	9,672	12,082	21,75
at 31 March 2023	£′000	£'000	£'00
Claims provision			
UK GAAP claims provisions	5,073	15,933	21,00
Removal of margin	(1)	-	(1



### D. Valuation for Solvency Purposes (continued)

Expenses	406	1,275	1,681
Events not in data	210	417	627
Other reserves (claims creditors)	2	(4,663)	(4,661)
Other accounting items (profit commission)	991	2,592	3,583
Discounting	(541)	(1,738)	(2,279)
Solvency II claims provision	6,140	13,816	19,956
Premium provision			
Booked unearned premiums reserve	3,272	6,478	9,750
Bound but not incepted premium	-	2,554	2,554
Expected future profit	(1,254)	(3,297)	(4,551)
Expenses	161	459	620
Events not in data	133	151	284
Other accounting items (profit commission)	484	813	1,297
Future premium to be received	(2,984)	(9,257)	(12,241)
Discounting	(336)	(677)	(1,013)
Solvency II premium provision	(524)	(2,776)	(3,300)
Gross solvency II best estimate	5,616	11,040	16,656
Risk margin	734	1,732	2,466
Solvency II technical provisions	6,350	12,772	19,122

The key adjustments required to affect the transition from the UK GAAP technical provisions to the technical provisions for solvency purposes are as follows:

- Under UK GAAP, the unearned premium provision and reinsurers' share of unearned premium provision comprises the proportion of the premiums written in a year relating to the period of risk from 1st April to the subsequent dates of expiry of policies. In contrast, the premium provision for solvency purposes is calculated on a best estimate basis and therefore takes account of expected future profits and reinsurance recoveries.
- For solvency purposes, insurance debtors and creditors are netted off technical provisions.
- The solvency technical provisions include loadings for ENID and for future expenses in relation to exiting insurance business.
- Under UK GAAP, the DAC is shown as an asset, whereas for Solvency purposes, they are netted off the UPR within the premium provision.
- The solvency technical provisions include values for business bound but not incepted at the balance sheet date.
- The UK GAAP technical provisions are not discounted whereas discounting is applied to the solvency technical provisions.
- The solvency technical provisions include a risk margin whereas no allowance is made for a risk margin when establishing the UK GAAP technical provisions.

### **D2.5** Other matters

The Company has not applied for approval for, and therefore has not applied the matching adjustment, the volatility adjustment, transitional risk-free interest term structure or the transitional deduction with respect to the calculation of Solvency II technical provisions.

The Company has continued to purchase reinsurance against the liability products offered to the market, where necessary reinsurance recoveries are included in GAAP results, determined from



### D. Valuation for Solvency Purposes (continued)

retention and incurred levels at the case level and under solvency II based on actuarial techniques and measurement.

There has been no change in the methodologies used to calculate technical provisions compared to the previous period; however, as highlighted above, the assumptions in relation to general liability have changed to match reserves to the actuarial best estimate.

### D.3 Other liabilities

### D3.1 Other liabilities at 31 March 2024:

	Financial statements valuation	Reanalysis for solvency purposes	Solvency valuation adjustments	Solvency valuation
	£′000	£'000	£'000	£'000
Insurance creditors	7,828	-	(7,828)	-
Amounts due to reinsurers	568	_	(568)	_
Other creditors	1,527	64	-	1,591
Accruals	1,080	-	-	1,080
Total	11,003	64	(8,396)	2,671

### D3.1a Other liabilities at 31 March 2023:

	Financial statements valuation	Reanalysis for solvency purposes	Solvency valuation adjustments	Solvency valuation
	£'000	£'000	£'000	£'000
Insurance creditors	6,725	-	(6,725)	_
Other creditors	975	105	-	1,080
Accruals	729	-	-	729
Total	8,429	105	(6,725)	1,809

### D3.2 Solvency valuation

Insurance creditors comprise claims agreed for payment and acquisition costs and profit commission payable to intermediaries. All amounts are due within one year and are therefore valued at the undiscounted amount of the amount due to be paid. For solvency purposes, claim, acquisition cost and profit commission creditors are netted off technical provisions, with the exception of commissions relating to premium receivables more than 3 months overdue, which are retained on the Solvency II balance sheet.



## D. Valuation for Solvency Purposes (continued)

Other creditors and accruals, including corporation tax payable, are all expected to be settled within one year and are therefore valued at the undiscounted amount of the amount expected to be paid. At 31 March 2024, there is no derivative financial liability included within other creditors (2023: £nil).

## D3.3 Differences between solvency valuation and valuation in financial statements

As stated in D2.2 above, claim, acquisition cost and profit commission creditors are netted off technical provisions in the Solvency II balance sheet.

The Solvency II net assets position is summarised below.

	Financial Statements	Sol ii	Solvency ii
Accests (co.c. D1.1)	Statements	Adjustments	Valuation
Assets (see D1.1)			
Fixed Assets	205	(205)	-
Investments	49,762	587	50,349
Collective investment			
undertakings	-	660	660
Cash	8.851	(660	8,191
Reinsurance recoverables		(568)	(568)
Reinsurers' share of technical			
provisions - provision for			
unearned premiums	706	(706)	-
Debtors	15,4060	(15,406)	-
Prepayments & Other Debtors	5,349	(5,209)	140
Total Assets	80,279	(21,507)	58,772
Liabilities (see D2.4)			
Claims provision	18,775	3,726	22,501
Premium provision	17,056	(20,876)	(3,820)
Risk margin	-	2,504	2,504
Technical provisions	35,831	(14,646)	21,185
Deferred Tax Liability	-	368	368
Other liabilities (see D3.1)	11,003	(8,332)	2,671
Total Liabilities	46,834	(22,610)	24,224
Total Net Assets	33,445	1,103	34,548

## D.4 Alternative methods for valuation

Not applicable.

## D.5 Any other information

There is no other material information to disclose regarding the valuation of assets and liabilities for solvency purposes.



## E. Capital Management

#### E1 Own Funds

### E1.1 Objectives, policies and processes for managing own funds

In order to ensure continuous compliance with the regulatory capital and solvency position, the objective of the Company is to maintain own funds so as to hold a minimum buffer over the SCR of at least 50% i.e. a SCR risk appetite of 150%. Irwell uses the standard formula to calculate its SCR. The board formally reviews the ratio of own funds over the SCR at each board meeting.

The Company operates on a three-year business planning timeframe. As part of the normal business planning process, a three-year forecast is produced at the commencement of each financial year. The forecast includes a projection of the of the solvency margin over that period. The business plan also forms a key input to the Company's ORSA.

E1.2 Own funds by tier

Own fund item	Tier	2024	2024	2023	2023
		£'000	%	£'000	%
Ordinary share capital	1	4,000	12.2	4,000	12.2
Reconciliation reserve	1	30,548	87.8	28,825	8
Total Tier 1 own funds		34,548	100	32,825	100

The reconciliation reserve comprises retained earnings together with solvency valuation adjustments.

The total own funds shown in the above table is eligible to cover the SCR.

A dividend of £3m has been declared and paid during the year ended 31 March 2024 (2023: £nil).

Only tier 1 items totalling £34,548k (2023: £32,825k) are available to cover the MCR.

There are no restrictions regarding the availability of own funds.

## E1.3 Reconciliation of equity in the financial statements and the excess of assets over liabilities as calculated for solvency purposes

There is no difference between the amount of ordinary share capital reported in the financial statements and the amount included in own funds.

The differences between equity in the financial statements and the excess of assets over liabilities as calculated for solvency purposes relate to adjustments made in order to value assets and liabilities at their solvency valuation. These adjustments are fully described in section D above and summarised in the table below:



## E. Capital Management (continued)

	2024	2023 £'000	
	£'000		
Shareholders' equity in the UK GAAP financial statements	33,445	32,156	
Adjust technical provisions to best estimate	(430)	227	
Risk margin	(2,504)	(2,466)	
Discounting of technical provisions	4,603	3,292	
Deferred tax asset/(liability)	(368)	(158)	
Intangible asset elimination	(198)	(226)	
Total own funds	34,548	32,825	

### E.1.4 Other disclosures

No basic own funds are subject to the transitional arrangements referred to in Articles 308b (9) and 308b (10) of Directive 2009/138/EC. There are no ancillary own funds and no deductions made from the own funds.

## E.2 Solvency Capital Requirement and Minimum Capital Requirement E2.1 SCR

At 31 March 2024, the SCR was £15,123k (2023: £12,664k). The SCR was determined using the standard formula, and is summarised as follows:

	2024	2023 £'000	
	£′000		
Market risk	2,308	1,500	
Counterparty default risk	577	786	
Non-life underwriting risk	14,684	11,844	
Diversification	(1,841)	(1,405)	
Total Basic SCR	15,728	12,725	
Operational risk	925	777	
Deferred tax adjustment	(1,530)	(838)	
Total SCR	15,123	12,664	

#### E2.2 MCR

At 31 March 2024, the MCR was £5,069k (2023: £4,059k). The inputs used by the Company to calculate the MCR were as follows:

Line of business	Technical provisions		Written premiums in last 12 months	
	2024 2023		2024	2023
	£'000	£'000	£'000	£'000
Third-party liability	8,478	5,627	11,972	6,748
Legal expenses	10,772	11,028	21,367	20,436
Total	19,250	16,655	33,339 27	

The MCR calculation is based on the technical provisions and the expected level of retained premiums over the previous 12 months. The result of the calculation is then subject to a floor and a



### E. Capital Management (continued)

cap, of 25% and 45% of the SCR respectively. The MCR for Irwell is subject to an absolute floor of £3,781k as at 31 March 2024 (2023: £3,166k).

### E2.3 Analysis of change

The Company's solvency capital requirement has increased year on year from £12,664k in FY23 to £15,123k in FY24, an increase of £2,459k. This is primarily due to writing increased volumes of more capitally intensive, longer tailed general liability business. This is reflected in the increase of non-life underwriting risk. Other notable movement is seen in the increase of market risk. This is attributable to changes in the investment portfolio in relation to ratings and duration of assets held.

#### E2.4 Other

No simplifications are used to calculate the SCR.

No undertaking-specific parameters are used to calculate the SCR pursuant to Article 104(7) of Directive 2009/138/EC.

E.3 Use of the duration-based equity risk sub-module to calculate the SCR The Company does not hold equities and therefore the equity risk sub-module is not applicable.

E.4 Differences between the standard formula and any internal model used The Company does not use any internal model.

## E.5 Non-compliance with the Minimum Capital Requirement and noncompliance with the Solvency Capital Requirement

The Company has complied throughout the year with the minimum capital requirement and the solvency capital requirement.

## E.6 Any other information

The conflict between Ukraine and Russia is ongoing at the time of writing. The energy sector appears to have stabilised since the beginning of the war following restrictive sanctions being applied to Russian oil and gas. Financial market sentiment has risen on the expectation of reductions being made by central banks to interest base rates as inflation has reduced in western economies. There remains however worldwide geopolitical tensions and possible economic and political instability due to forthcoming elections. Management continues to monitor the financial markets closely and the Company's exposure to volatility.

The investment portfolio is purposely risk averse, as a result Irwell is in a position to meet its liabilities as they fall due and there is sufficient headroom in the ratio of own funds to the solvency capital requirement at 228% to accommodate any further economic shocks.

From an insurance sector perspective, there has been a high level of attention being placed in assessing the increased risks and impact associated with the COVID-19 pandemic and Brexit, though this has had minimal disruption on the Company than initially anticipated.

Year Ended 31 March 2024

Irwell
INSURANCE COMPANY LIMITED

## Annex - Quantitative reporting templates

S.02.01.02	Balance Sheet
S.05.01.02	Premiums, claims and expenses by line of business
S.17.01.02	Non-Life Technical Provisions
S.19.01.21	Non-Life Insurance Claims Information
S.23.01.01	Own funds
S.25.01.21	Solvency Capital Requirement
S.28.01.01	Minimum Capital Requirement



## **Annex - Quantitative Reporting Templates**

Annex I S.02.01.02 Balance sheet

#### Assets

Investments (other than assets held for index-linked and unit-linked contracts)

Bonds

Government Bonds

Corporate Bonds

Collateralised securities

Collective Investments Undertakings

Reinsurance recoverables from:

Non-life and health similar to non-life

Cash and cash equivalents

Any other assets, not elsewhere shown

**Total assets** 

#### Liabilities

Technical provisions - non-life

Technical provisions - non-life (excluding health)

Best Estimate

Risk margin

Deferred tax liabilities

Payables (trade, not insurance)

Any other liabilities, not elsewhere shown

Total liabilities

Excess of assets over liabilities

	Solvency II value					
	C0010					
R0070	51,009					
R0130	50,349					
R0140	11,156					
R0150	38,058					
R0170	1,135					
R0180	660					
R0270	-568					
R0280	-568					
R0410	8,191					
R0420	140					
R0500	58,771					
	Solvency II value					
	C0010					
R0510	21,185					
R0520	21,185					
R0540	18,681					
R0550	2,503					
R0780	368					
R0840	1,591					
R0880	1,080					
R0900	24,224					
R1000	34,548					

## **Irwell Insurance Company Limited**

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**Annex – Quantitative Reporting Templates** 

### Annex I S.05.01.02 Premiums, claims and expenses by line of business

		Line of Busine	ss for: non-life	
		General liability Legal expenses insurance insurance		Total
		C0080	C0100	C0200
Premiums written				
Gross - Direct Business	R0110	13,196	21,367	34,563
Gross - Proportional reinsurance accepted	R0120			
Gross - Non-proportional reinsurance accepted	R0130			
Reinsurers' share	R0140	1,224		1,224
Net	R0200	11,972	21,367	33,339
Premiums earned				
Gross - Direct Business	R0210	9,829	20,968	30,798
Gross - Proportional reinsurance accepted	R0220			
Gross - Non-proportional reinsurance accepted	R0230			
Reinsurers' share	R0240	872		872
Net	R0300	8,957	20,968	29,926
Claims incurred				
Gross - Direct Business	R0310	4,277	6,431	10,708
Gross - Proportional reinsurance accepted	R0320			
Gross - Non-proportional reinsurance accepted	R0330			
Reinsurers' share	R0340			
Net	R0400	4,277	6,431	10,708
Changes in other technical provisions				
Gross - Direct Business	R0410			
Gross - Proportional reinsurance accepted	R0420			
Gross - Non- proportional reinsurance accepted	R0430			
Reinsurers'share	R0440			
Net	R0500			
Expenses incurred	R0550	4,704	11,635	16,339
Other expenses	R1200			
Total expenses	R1300			16,339



## Annex – Quantitative Reporting Templates

Annex I S.17.01.02 Non-life Technical Provisions

		Direct business and accepted proportional reinsurance  General liability Legal expenses insurance insurance		Total Non-Life obligation	
		C0090	C0110	C0180	
Technical provisions calculated as a whole	R0010				
Total Recoverables from reinsurance/SPV and Finite Re after the					
adjustment for expected losses due to counterparty default associated to TP as a whole	R0050				
Technical provisions calculated as a sum of BE and RM					
Best estimate					
Premium provisions					
Gross	R0060	-708	-3,112	-3,820	
Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0140	-568		-568	
Net Best Estimate of Premium Provisions	R0150	-139	-3,112	-3,251	
Claims provisions					
Gross	R0160	8,617	13,884	22,501	
Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0240				
Net Best Estimate of Claims Provisions	R0250	8,617	13,884	22,501	
Total Best estimate - gross	R0260	7,909	10,772	18,681	
Total Best estimate - net	R0270	8,478	10,772	19,250	
Risk margin	R0280	1,194	1,310	2,503	
Amount of the transitional on Technical Provisions					
Technical Provisions calculated as a whole	R0290				
Best estimate	R0300				
Risk margin	R0310				
Technical provisions - total	D.044.	0.102	12,002	21.105	
Technical provisions - total	R0320	9,103	12,082	21,185	
Recoverable from reinsurance contract/SPV and Finite Re after the adjustment for expected losses due to counterparty default - total	R0330	-568		-568	
Technical provisions minus recoverables from reinsurance/SPV and Finite Re - total	R0340	9,671	12,082	21,753	

## **Irwell Insurance Company Limited**

**Solvency and Financial Condition Report** 



## **Annex – Quantitative Reporting Templates**

Annex I S.19.01.21

Non-life Insurance Claims Information

Total Non-Life Business

Accident year / Underwriting year Z0020 Accident year [AY]

Gross Claims Paid (non-cumulative)

(absolute amount)

					Dev	elopment y	year						
Year		11	2	3	4	5	6	7	8	9	10 & +		
	C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110		
R0100	$\geq <$	$\geq <$	><	><	><	><	> <	> <	><	><	154	R0100	T
R0160	3,456	3.744	704	556	42	71	92	3		93		R0160	T
R0170	3,526	3,599	1,100	263	147	81	164	- 6	31		•	R0170	T
R0180	3,222	4,273	967	457	430	546	32	150		d		R0180	T
R0190	4,512	5,993	1 434	555	761	125	491		V.			R0190	Ť
R0200	5.077	4,369	1,091	1,238	104	416		**				R0200	Ť
R0210	4,130	3,295	2,494	691	783							R0210	Ť
R0220	1,909	2.837	1,223	447								R0220	†
R0230	1,441	1.840	699		50							R0230	Ť
R0240	1.501	3.031										R0240	Ť
R0250	1,574											R0250	Ť
	R0100 R0160 R0170 R0180 R0190 R0200 R0210 R0220 R0230	R0100 R0160 3,456 R0170 3,526 R0180 3,222 R0190 4,512 R0200 5,077 R0210 4,130 R0220 1,909 R0230 1,441 R0240 1,501	C0010         C0020           R0100         3,456         3,744           R0170         3,526         3,599           R0180         3,222         4,273           R0190         4,512         5,993           R0200         5,077         4,369           R0210         4,130         3,295           R0220         1,909         2,837           R0230         1,441         1,840           R0240         1,501         3,031	C0010         C0020         C0030           R0100         3,456         3,744         704           R0170         3,526         3,599         1,100           R0180         3,222         4,273         967           R0190         4,512         5,993         1,434           R0200         5,077         4,369         1,091           R0210         4,130         3,295         2,494           R0220         1,909         2,837         1,223           R0230         1,441         1,840         699           R0240         1,501         3,031	C0010         C0020         C0030         C0040           R0100         3,456         3,744         704         556           R0170         3,526         3,599         1,100         263           R0180         3,222         4,273         967         457           R0190         4,512         5,993         1,434         555           R0200         5,077         4,369         1,091         1,238           R0210         4,130         3,295         2,494         691           R0220         1,909         2,837         1,223         447           R0230         1,441         1,840         699           R0240         1,501         3,031	Year         1         2         3         4           C0010         C0020         C0030         C0040         C0050           R0100         80160         3,456         3,744         704         556         42           R0170         3,526         3,599         1,100         263         147           R0180         3,222         4,273         967         457         430           R0190         4,512         5,993         1,434         555         761           R0200         5,077         4,369         1,091         1,238         104           R0210         4,130         3,295         2,494         691         783           R0220         1,909         2,837         1,223         447           R0230         1,441         1,840         699           R0240         1,501         3,031	Year         1         2         3         4         5           R0100         C0010         C0020         C0030         C0040         C0050         C0060           R0100         3,456         3,744         704         556         42         71           R0170         3,526         3,599         1,100         263         147         81           R0180         3,222         4,273         967         457         430         546           R0190         4,512         5,993         1,434         555         761         125           R0200         5,077         4,369         1,091         1,238         104         416           R0210         4,130         3,295         2,494         691         783           R0220         1,909         2,837         1,223         447           R0230         1,441         1,840         699           R0240         1,501         3,031	C0010         C0020         C0030         C0040         C0050         C0060         C0070           R0100         3,456         3,744         704         556         42         71         92           R0170         3,526         3,599         1,100         263         147         81         164           R0180         3,222         4,273         967         457         430         546         32           R0190         4,512         5,993         1,434         555         761         125         491           R0200         5,077         4,369         1,091         1,238         104         416           R0210         4,130         3,295         2,494         691         783           R0220         1,909         2,837         1,223         447           R0230         1,441         1,840         699           R0240         1,501         3,031	Year         1         2         3         4         5         6         7           R0100         C0010         C0020         C0030         C0040         C0050         C0060         C0070         C0080           R0100         3,456         3,744         704         556         42         71         92         3           R0170         3,526         3,599         1,100         263         147         81         164         6           R0180         3,222         4,273         967         457         430         546         32         150           R0190         4,512         5,993         1,434         555         761         125         491           R0200         5,077         4,369         1,091         1,238         104         416           R0210         4,130         3,295         2,494         691         783           R0220         1,909         2,837         1,223         447           R0230         1,441         1,840         699           R0240         1,501         3,031	Year         1         2         3         4         5         6         7         8           R0100         R0160         3,456         3,744         704         556         42         71         92         3           R0170         3,526         3,599         1,100         263         147         81         164         6         31           R0180         3,222         4,273         967         457         430         546         32         150           R0190         4,512         5,993         1,434         555         761         125         491           R0200         5,077         4,369         1,091         1,238         104         416           R0210         4,130         3,295         2,494         691         783           R0220         1,909         2,837         1,223         447           R0230         1,441         1,840         699           R0240         1,501         3,031	Year         1         2         3         4         5         6         7         8         9           R0100         C0010         C0020         C0030         C0040         C0050         C0060         C0070         C0080         C0090         C0100           R0100         3,456         3,744         704         556         42         71         92         3         93           R0170         3,526         3,599         1,100         263         147         81         164         6         31           R0180         3,222         4,273         967         457         430         546         32         150           R0190         4,512         5,593         1,434         555         761         125         491           R0200         5,077         4,369         1,091         1,238         104         416           R0210         4,130         3,295         2,494         691         783           R0220         1,909         2,837         1,223         447           R0230         1,441         1,840         699           R0240         1,501         3,031	Year         1         2         3         4         5         6         7         8         9         10 & +           R0100         C0010         C0020         C0030         C0040         C0050         C0060         C0070         C0080         C0090         C0100         C0110           R0100         3,456         3,744         704         556         42         71         92         3         93           R0170         3,526         3,599         1,100         263         147         81         164         6         31           R0180         3,222         4,273         967         457         430         546         32         150           R0190         4,512         5,993         1,434         555         761         125         491           R0200         5,077         4,369         1,091         1,238         104         416           R0210         4,130         3,295         2,494         691         783           R0220         1,909         2,837         1,223         447           R0230         1,441         1,840         699           R0240         1,501         3,031<	Year         1         2         3         4         5         6         7         8         9         10 & +           R0100         C0010         C0020         C0030         C0040         C0050         C0060         C0070         C0080         C0090         C0100         C0110           R0160         3,456         3,744         704         556         42         71         92         3         93         R0160           R0170         3,526         3,599         1,100         263         147         81         164         6         31         R0170           R0180         3,222         4,273         967         457         430         546         32         150         R0180           R0190         4,512         5,993         1,434         555         761         125         491         R0180           R0200         5,077         4,369         1,091         1,238         104         416         R020         R0210         R0210         R0210         R0210         R0200         R0210         R0220         R0230         R041         R020         R0230         R0240         R0230         R0240         R0230         R0240

Gross undiscounted Best Estimate Claims Provisions

						Dev	velopment y	ear				
	Year		1	2	3	4	5	6	7	8	9	10 & +
		C0200	C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	C0290	C0300
Prior	R0100	><	><	><	> <	><	><	><	><	><	><	98
2015	R0160			1,703	674	510	367	216	281	257	101	
2016	R0170		3,318	1,410	736	413	352	122	54	19		
2017	R0180	3.875	3.430	2.372	1.814	1.616	892	759	507	J	20	
2018	R0190	7.374	4,882	2,913	2,376	1.742	1,407	575				
2019	R0200	5,883	5,426	3,570	2,187	1,673	1,119					
2020	R0210	5.868	6,535	3.689	2.485	1.602						
2021	R0220	3,026	4,326	2.293	1,404		2,00					
2022	R0230	7,026	4,059	2,765		241						
2023	R0240	9.018	7.258									
2024	R0250	10,111										

Year end (discounted data) C0360 R0100 96 R0160 92 R0170 17 R0180 451 R0190 503 R0200 1,009 R0210 1,453 R0220 1,274 R0230 2,496 R0240 6,439 R0250 8,671 Total R0260 22,501

In Current

vear

C0170

154

93

31

150

491

416

783

447

699

3.031

1,574

7,867

Total R0260

Sum of years

(cumulative)

C0180

154

8,761

8,917

10,076

13,871

12,296

11,393

6,416

3,980

4,532

1,574

81,972



## **Annex - Quantitative Reporting Templates**

Annex 1 S.23.01.01 Own funds

Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation (EU) 2015/35

Ordinary share capital (gross of own shares)

Reconciliation reserve

Total basic own funds after deductions

Total available own funds to meet the SCR

Total available own funds to meet the MCR

Total eligible own funds to meet the SCR

Total eligible own funds to meet the MCR

SCR

MCR

Ratio of Eligible own funds to SCR

Ratio of Eligible own funds to MCR

#### Reconciliation reserve

Excess of assets over liabilities Other basic own fund items

Reconciliation reserve

#### **Expected profits**

Expected profits included in future premiums (EPIFP) - Non- life business

Total Expected profits included in future premiums (EPIFP)

	Total	Tier 1 - unrestricted	Tier 1 - restricted	Tier 2	Tier 3
	C0010	C0020	C0030	C0040	C0050
	><	$\sim$	$\times$	$\times$	><
20010	4,000	4,000			
R0130	30,548	30.548			
R0290	34,548	34,548			
₹0500	34,548	34,548			
R0510	34,548	34,548			
R0540	34,548	34.548			
R0550	34,548	34,548			
R0580	15,122				
20600	5,069		$\geq$		$\geq \leq$
₹0620	228%				><
R0640	682%				

	C0060	L
	><	
R0700	34,548	
R0730	4,000	
R0760	30,548	><
ī	><	
R0780	4,821	
R0790	4.821	





Annex I S.25.01.21

Solvency Capital Requirement - for undertakings on Standard Formula

LAC DT justified by carry back, current year

Market risk
Counterparty default risk
Non-life underwriting risk
Diversification
Basic Solvency Capital Requirement
Calculation of Solvency Capital Requirement
Operational risk
Loss-absorbing capacity of deferred taxes
Solvency capital requirement excluding capital add-on
Solvency capital requirement
Approach to tax rate
Approach based on average tax rate
Calculation of loss absorbing capacity of deferred taxes
LAC DT
* / A =

	Gross solvency capital requirement	USP	Simplifications
75	C0110	C0090	C0120
R0010	2,308		C0120
R0020	577		
R0050	14,684		
R0060	-1,841		
R0100	15.728		
R0130 R0150 R0200 R0220	924 -1,530 15,122 15,122		
R0590 [	Yes/No C0109 2 - No		
	LAC DT		



## Annex – Quantitative Reporting Templates

Annex I S.28.01.01

Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

Linear formula component for non-life insurance and reinsurance obligations

MCR<sub>NL</sub> Result

	C0010	
R0010	5,069	

General liability insurance and proportional reinsurance Legal expenses insurance and proportional reinsurance

_	Net (of reinsurance/SPV)	Net (of reinsurance)
	best estimate and TP	written premiums in the
	calculated as a whole	last 12 months
	C0020	C0030
R0090	8,478	11,972
R0110	10,772	21,367

#### Overall MCR calculation

Linear MCR
SCR
MCR cap
MCR floor
Combined MCR
Absolute floor of the MCR

Minimum	Capital	Requirement

	C0070
R0300	5,069
R0310	15,122
R0320	6,805
R0330	3,781
R0340	5,069
R0350	3,495
	C0070
R0400	5,069