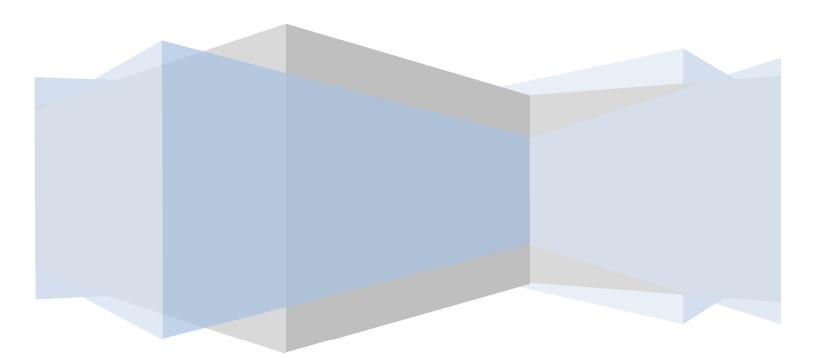


# **Irwell Insurance Company Limited**

# Solvency and Financial Condition Report (SFCR) As at 31 March 2017



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# Irwell Insurance Company Limited Solvency and Financial Condition Report 31 March 2107 Executive Summary

The Company continues to operate profitably in its specialist area of insuring employment and taxation risks. All business is written through companies in the Peninsula Business Services Group ('PBSG'), acting as intermediaries. The business has grown in the year due to the acquisition by PBSG in December 2015 of a complementary HR consulting and tax fee protection business. From October 2016, Irwell has been underwriting the insurance business relating to the acquired undertaking.

Irwell is confident in the robustness of its governance procedures, considering them to be both appropriate and proportionate. In delivering our system of governance, we are well supported by our outsourced actuarial and internal audit partners.

This is the first financial year when we have been operating and reporting under the Solvency II regime. We calculate our Solvency Capital Requirement (SCR) using the Standard Formula. The Company's SCR at 31 March 2017 is £11,044k. This is covered by £17,321k of eligible capital resources, giving a Solvency II surplus of £6,277k and a capital ratio of 157%.

Date

C Houghton Chairman

### A.1 Business

#### Name and legal form of the undertaking

Irwell Insurance Company Limited (Irwell) is a private company limited by shares. The Company operates from a single office, the address of which is:

2 Cheetham Hill Road, Manchester, M4 4FB

This is also the registered office of the Company.

The Company has no related undertakings or branches.

#### Regulator

The Company is regulated by the Financial Conduct Authority (FCA) and the Prudential Regulation Authority (PRA). The PRA is responsible for the financial supervision of insurance companies and is therefore the supervisor for the purposes of Solvency II regulation. The address of the PRA is:

20 Moorgate London EC2R 6DA

#### **External auditors**

The external auditors are:

PKF Littlejohn LLP 1 Westferry Circus Canary Wharf London E14 4HD

PKF Littlejohn have been appointed as the Company's external auditor from the 2016/17 financial year. They replace EY, who had been the Company's external auditor since the Company's incorporation in 1994.

#### **Ownership**

The Company has two shareholders. The controlling party is the beneficiaries of the Fred Done 1998 Children's Life Interest Settlement, a trust fund set up by F. Done into which has been placed 2,638,296 shares (65.96%). The beneficiaries are the children of F. Done.

The other shareholder is P. Done, who holds 1,361,704 shares in the Company (34.04%).

#### Material Lines of Business and Geographical Areas

The principal activity of the Company is the transaction of general insurance business. All business is written through companies in the Peninsula Business Services Group ('PBSG'), acting as intermediaries. The business conducted provides indemnity against awards and costs relating to employment tribunal claims, legal costs relating to potential breaches of Health and Safety legislation and professional fees relating to HM Revenue & Customs investigations.

Most of our business is UK based although approximately 3% of our business comes from the Republic of Ireland.

#### Significant business or external events in the year

In December 2015, PBSG acquired Croner Group Limited (Croner), a complementary HR consulting and tax fee protection business, from Wolters Kluwer (UK) Limited. Following the acquisition, the Croner HR consulting business has continued to operate as a stand-alone business within PBSG and has retained the Croner Group (CG) name. The tax fee protection business has been merged with the existing Taxwise business and rebranded as Croner Taxwise Limited (CTW). From October 2016, Irwell has underwritten the insurance business relating to the acquired undertakings.

The result of the EU referendum requires us to consider the future of our operations in the Republic of Ireland. However we only write a small amount of business in that country, so we do not consider that leaving the European Union (Brexit) poses a significant risk to Irwell.

# A.2 Underwriting Performance

#### Underwriting performance

The following table summarises the underwriting performance of the Company:

Balance of technical account			2,615
Net operating expenses			(14,671)
Allocated investment return			191
Gross claims incurred	(7,012)	(301)	(7,313)
Gross premiums earned	20,490	3,918	24,408
	18,526	3,310	21,836
- Ireland	374	271	645
- UK	18,152	3,039	21,191
Gross premiums written			
2016			
Balance of technical account			520
Net operating expenses			(10,010)
Allocated investment return			273 (10,018)
Gross claims incurred	(10,163)	74	(10,237)
Gross premiums earned	18,030	2,472	20,502
- · ·			
	20,270	2,448	22,718
- Ireland	503	275	778
- UK	19,767	2,173	21,940
Gross premiums written			
2017	1000	1000	2000
	expenses £000	liability £000	Total £000
	Legal	General	Tatal

The Company continues to be profitable, albeit at a reduced level. The premium rate applied to certain business was reduced part way through the prior year and has continued at that rate throughout the current year. This is one reason for the reduction in profitability. Profitability has also been adversely affected by market pressures in other parts of the business. There has not been a commensurate decrease in premiums written. This is due to Irwell underwriting the acquired Croner business from October 2016. This also explains the increase in unearned premiums at the year-end.

The principal reason for the reduction in net operating expenses is a reduction in profit commission payable to PBS commensurate with the reduction in the premium income relating to that business.

On 26 July 2017, the Supreme Court unanimously ruled that the government acted unlawfully and unconstitutionally in introducing tribunal fees in 2013. As a result, the government has announced that employment tribunal fees will be discontinued immediately. We do not consider that this development will have any impact on the Company's technical provisions at 31 March 2017 because all business written by the Company is written on a claims made basis.

#### Reinsurance

The Company does not purchase reinsurance since we deem our catastrophe risk to be low. This is a decision that is regularly reviewed and confirmed.

## A.3 Investment Performance

#### **Overall investment performance**

Until 31 March 2017, our investment portfolio was managed by AllianceBernstein (AB). Immediately post the financial year end, investment management has been transferred to Lombard Odier & Cie (Gibraltar) Limited (LO). Our outsourced investment managers operate under the Company's approved investment policy. Irwell's investment portfolio is low risk in terms of asset type, duration and diversification. At 31 March 2017, the Company's investment portfolio comprised the following:

	31 Marc	31 March 2017		ch 2016
	£000	% of total	£000	% of total
Government bonds	20,132	65	21,625	70
Corporate bonds	6,125	20	7,594	24
Cash and cash equivalents	4,683	15	1,890	6
Loans	0	0	0	0
Total	30,940	100	31,109	100

The Company has no investments in securitisations.

In August 2016 a loan of £3.5m was made to PBSG at a rate of 1.25%. This loan was repaid in full on 30 March 2017.

The investment yield for the year ended 31 March 2017 was as follows:

	31 March 2017		31 Marc	ch 2016
	£000	% of total	£000	% of total
Government bonds	336	66	267	61
Corporate bonds	138	27	97	22
Cash and cash equivalents	12	2	23	5
UCITS	-	-	(16)	(3)
Loans	26	5	68	15
Total	512	100	439	100

The return earned by the Company's investment portfolio during the reporting period continued to be modest, which was commensurate with the continuing low interest rate environment and in line with our forecast.

## A.4 Performance of other activities

Irwell has no leasing arrangements.

There are no income or expense items other than those detailed in A.2 and A.3 respectively.

### A.5 Any other information

.

There is no material information regarding Irwell's business and performance to be disclosed other than as detailed in A1-4 above.

## **B.1** General information on the system of governance

#### General governance arrangements

#### Board

The Board has ultimate responsibility for organising and controlling the Company's business. Its principal functions are to determine the Company's risk appetite and business strategy, to have oversight of the Company's operations and performance and to ensure that the Company has an effective risk management process. The Board normally meets four times a year.

#### Audit and Risk committee (ARC)

The Board formally delegates responsibility for audit and risk matters to an ARC. The committee meets at least four times a year. Its terms of reference cover the following principal areas:

- Monitor the integrity of the Company's financial statements and regulatory reporting;
- Review the Company's internal controls;
- Review the Company's risk management systems, including risk appetite and the identification and management of key risks;
- Review and monitor the internal and external audit processes;
- Procedures for handling allegations from whistle-blowers.

#### **Executive management**

Day to day management of the business is in the hands of three executive directors. They are responsible for risk management, compliance, underwriting policy, claims review and approval, claims reserving, investment management and finance and administration.

Our three intermediaries Peninsula Business Services Ltd (PBS), CG and CTW, each operate under a delegated risk authority. Each intermediary both writes the business and handles the claims on our behalf, reporting both premiums and claims to Irwell on a monthly basis. Therefore, an important function of executive management is the control and regular monitoring of these outsourced functions.

Investment management during the reporting year was provided by AllianceBernstein, operating under an investment strategy approved by the board. Executive management is responsible for the regular monitoring of investment performance and adherence to the agreed strategy.

The Company uses contractors or consultants as appropriate to provide investment management services, actuarial services, internal audit services and IT management, bookkeeping services and compliance checking services.

#### **Key functions**

Irwell has established the four key functions required by the Solvency II directive. These are:

- Risk Management
- Compliance
- Actuarial
- Internal Audit

In addition, the following functions have been classed as key to Irwell's operations:

- Outsourcing
- Investment management

These functions are responsible for providing oversight of the relevant area and assurance to the Board on the operation of the Company's risk management framework. All functions are overseen by one or more executive directors, or the ARC, thus ensuing they have the appropriate authority to perform their roles.

#### Risk management

The key function holder is the Chief Risk Officer (CRO). The ARC provides oversight as to the reasonableness, proportionality and effectiveness of the Company's prudential risk management, regulatory compliance and internal control systems.

The Irwell Board has ultimate responsibility for risk management and the function therefore has the required authority to fulfil its role.

#### Compliance

The CRO performs the function of Compliance Officer and is responsible for both day to day compliance monitoring and regular reporting to the Board on compliance related matters. The compliance functions of the outsourced intermediaries are subject to periodic review by internal audit.

The ARC considers and approves the compliance monitoring programme for the forthcoming year annually at its meeting in month 12.

The compliance function formally reports to the ARC on a quarterly basis and to the Board on a six monthly basis.

The Compliance Officer is assisted in the performance of the role by an external contractor.

#### Actuarial

The Actuarial Function has specific duties and responsibilities under Solvency II. Irwell outsources Actuarial Function holder support to Barnett Waddingham LLP, with oversight from the Actuarial Function Holder. The outsourcing arrangement ensures that the Actuarial Function is operationally independent.

The Actuarial Function Report is prepared and presented to the Board at least annually.

#### Internal audit

Irwell's Internal Audit function is overseen by the ARC. Internal Audit is responsible for evaluating the approach to risk management and governance, with particular emphasis on the internal control system.

Irwell outsources the Internal Audit function to Mazars LLP, who have the skills, knowledge and expertise to provide the services and are entirely independent from operational aspects of the business.

The Internal Audit function is authorised to review all areas of the Company and its business and it therefore entitled to have full and unrestricted access to all information, records, property, personnel and activities. Board members have a duty to make all requested information available promptly and to assist with any enquiries.

The ARC approves the internal audit plan, taking advice on known and potential risks. In addition the ARC receives and reviews the reports produced by Internal Audit.

#### Outsourcing

Irwell operates a business model under which most services provided to the Company are outsourced. Therefore, an important function of executive management is the control and regular monitoring of these outsourced functions and the three executive directors are collectively responsible for this oversight. In support of this activity, the Company has a comprehensive, documented outsourcing policy, covering scoping, selection, governance, regulatory compliance, performance management and data and information requirements. All intermediaries are regulated by the FCA in their own right and provide Irwell with regular compliance reports.

The CEO has overall ownership of the outsourcing policy, which is reviewed and approved by the ARC at least once a year. Ultimate responsibility for the outsourcing of key functions and activities lies with the Irwell Board.

#### Investment management

The investment is outsourced to independent investment managers who operate under an investment strategy approved by the board. Executive management is responsible for the regular monitoring of investment performance and adherence to the agreed strategy and provides a quarterly report to the Board.

#### Material changes

There have been no material changes to the system of governance over the reporting period.

#### **Remuneration policy**

The Company's only employees are the three executive directors. Their remuneration is approved by the Board. The Company does not operate a performance based remuneration scheme. Its remuneration practices are therefore considered to be consistent with sound and effective risk management and do not encourage excessive risk taking. The non-executive directors received no remuneration during the reporting period.

The Company does not operate a pension scheme; the Company makes annual contributions into the personal pension arrangements of one director.

#### Related party transactions

F. Done and P. E. Done are also directors of and own a controlling interest in PBSG which is the parent of PBS, a company of which P. E. Done is also a director. Irwell only underwrites business for the clients of PBSG and its subsidiary companies. Therefore all premiums received and all claim payments are made via PBSG and its subsidiary companies. During the year ended 31 March 2017, PBSG's subsidiary companies performed part of the administration services on behalf of the Company. These companies received a fee of £10,000 (2016: £10,000) and received commission paid by the Company totalling £8,836,000 (2016: £10,958,000) of which £4,169,000 (2016: £3,982,000) was owed at the year-end. They also received fees for claims handling expenses of £1,621,000 (2016: £1,735,000).

During year ended 31 March 2010, a loan of £3 million was made to Goldentree Financial Services PLC, a company of which F. Done is both the joint controlling party and a director and P. E. Done is a shareholder. This loan was fully provided against at 31 March 2010 and, due to continued uncertainty over the recoverability of the loan, the provision remains in place at 31 March 2017.

On 25 August 2016, the Company made available a development loan of £3.5 million to PBSG. The loan was repaid on 30 March 2017 together with the accrued interest of £26,000.

## **B.2** Fit and proper requirements

So as to enable sound and prudent management of the Company, a policy is in place to ensure that persons appointed to manage the Company's business activities are fit and proper. As part of that policy, an assessment is made prior to appointment to a role to ensure that the individual has both the appropriate knowledge and skills through their professional qualifications and/or experience, and is of good repute and integrity.

This assessment takes place prior to appointment to a role and is reviewed periodically thereafter by the Board.

Executive management of the Company collectively possess competence, experience and knowledge in at least the following areas:

- Insurance and financial markets
- Business strategy
- Systems of governance
- Financial and actuarial analysis
- Risk management
- Regulatory requirements

# **B.3** Risk management system including the own risk and solvency assessment (ORSA)

#### **Risk Management**

Irwell has in place a Corporate Governance Framework which incorporates the Company's risk management policy. This framework sets out the principles for managing risk within Irwell and describes the risk management roles and responsibilities of individuals, the ARC and the Board. The Corporate Governance Framework is reviewed and updated as necessary on a regular basis in the light of changes to the Company's risk profile, external risk factors and developments in best practice.

Irwell has implemented a three lines of defence model for its risk management, as follows:

#### First line of defence

The first line of defence owns and manages risk on a day to day basis. For Irwell, this consists of the three executive directors together with its intermediaries, to whom underwriting and claims handling is outsourced, and the outsourced actuarial function. All share responsibility for risk management at the operational level.

#### Second line of defence

The second line of defence provides the oversight and advice necessary to support the first line of defence in identifying, managing and monitoring risk. For Irwell, this comprises the Risk Management and Compliance functions. Further information on the Compliance Function is given in B4 below.

#### Third line of defence

The third line of defence provides independent assurance that risk management and the internal control system are working as designed. For Irwell, this comprises the Internal Audit function. Further information on the Internal Audit Function is given in B5 below.

The CRO is responsible for the day to day operation of Irwell's risk management processes and the production of management information that allows for timely and relevant decision making on risk related matters. The CRO is also responsible for the on-going maintenance of the risk register. The risk register identifies all material risks the Company faces in relation to the implementation of its strategic objectives and details of mitigating actions in place for all risks identified.

The intermediaries supply management information to an agreed timetable to support the process, including:

- Underwriting and claims data;
- TCF MI including insurance complaints, and
- Operational compliance monitoring.

The ARC has oversight of the Company's risk process and is responsible for advising the Board on risk

issues, including the Company's risk appetite and risk strategy. In performing this function, the ARC considers risk reports and other management information The ARC also undertakes regular reviews of the risk register, and reviews it formally at least annually, and makes recommendations regarding additions/modifications to the register as appropriate. The Board has ultimate responsibility for risk related issues.

#### ORSA process

The three executive directors are jointly responsible for all aspects of the process for producing the Company's ORSA. The ORSA is reviewed and signed off by the Board. The ORSA sets out details of the Company's current business strategy and risk appetite and details of all material risks that Irwell faces in pursuit of its business objectives.

Irwell uses the standard formula to calculate its SCR. The ORSA includes consideration of whether the SCR calculated in this way is appropriate given our actual risk profile. The ORSA also includes consideration of whether there are any current or emerging risks in Irwell which are not covered explicitly by the standard formula.

The Company operates on a three year business planning timeframe. The ORSA therefore includes consideration of our business plans over that period, and, flowing from that, any anticipated changes in our risk appetite and risk profile. This includes consideration of any potential changes to current risks and the impact of any emerging risks.

The Irwell policy is for the ORSA to be produced annually. An updated ORSA would be prepared at an intermediate stage in the event that there is any significant change to our risk profile.

#### **ORSA** inputs

The key inputs to the ORSA process are:

- The Irwell risk management process
- The business planning process
- The Solvency II balance sheet and SCR calculation

#### **ORSA Activities**

The following activities are performed annually in support of the production of the Company's ORSA:

- Projection of Solvency II technical provisions, Solvency II balance sheet and calculation of the SCR (using the standard formula) over the three year planning period;
- Performance of stress and scenario testing, encompassing all material risks that are covered by the standard formula. The effects of the selected stresses and scenarios are quantified using management's own expert knowledge of the business;
- Consideration of whether there are any further risks not covered by the standard formula that are capable of being measured quantitatively, and
- Calculation of an ORSA capital requirement based on the outcome of our stress and scenario testing.

#### **ORSA Outcomes**

The outcome of the ORSA process is an ORSA report that covers the following areas:

- A description of the Company's current business strategy and appetite for risk in pursuing that strategy;
- An assessment of all material risks facing the Company and the mitigating actions in place;
- An assessment of any emerging risks impacting the Company's business strategy;
- The Company's own view of its current capital and solvency requirements based on management's expert understanding of the business and appropriate stress and scenario testing; and
- The Company's forward looking view of its capital and solvency position over a three year planning period.

The ORSA report is used by the board for the following purposes:

- Confirmation that all material risks facing the business have been identified together with appropriate mitigating actions;
- Concurrence that the risks detailed are within the agreed risk tolerances;
- Concurrence with the view expressed regarding the current and forward looking capital assessments;
- Confirmation that the level of capital held by the Company is appropriate; and
- Concurrence that the Company will be able to withstand any reasonably foreseeable shocks over the next three years.

## B.4 Internal control system

#### Internal controls

Irwell's internal control system is designed to ensure the effectiveness and efficiency of its operations, to enable the Company to manage its risks and to ensure compliance with its legal and regulatory obligations. The activities comprising the internal control system are detailed within the Company's Governance Framework referred to in B3 above. These include controls which are operated within the key functions of the business, reviews and reporting performed as part of the risk management and compliance functions and the independent assurance provided by Internal Audit. The Corporate Governance Framework includes details of roles, responsibilities and reporting procedures for each material risk type. Controls in place to mitigate these risks are detailed in the risk register and summarised in the Corporate Governance Framework. A log is maintained to monitor risk events when they occur, recording the cause of the event, the impact and any remedial actions that have been taken. The CRO is responsible for escalating any issues to the ARC.

The internal control system is subject to review by the internal audit function on a cyclical basis and the results are reviewed by the ARC.

Irwell's Corporate Governance Framework recognises that management of the Company is in the hands of three executive directors and that there are no other employees. Four-eye review processes have therefore been established in order to mitigate the lack of segregation of duties at the operational level. Furthermore, the Company's business model involves outsourcing the key processes

of underwriting and claims handling. The Company's internal control system therefore emphasises the establishment of controls over, and regular monitoring of, these outsourced functions, particularly in respect of the reporting to the Company of premium and claims data.

#### Compliance

Irwell's Compliance Function is responsible for ensuring compliance with the Company's legal and regulatory obligations. In particular, its responsibilities comprise:

- Identifying and evaluating compliance risks;
- The establishment and monitoring of procedures and controls over identified compliance risks;
- Ensuring that the Company and its intermediaries comply with all relevant rules, regulations and legislation, and
- Reporting to the Board on all compliance matters.

The CRO also performs the function of Compliance Officer and is responsible for both day to day compliance monitoring and regular reporting to the Board on compliance related matters. The compliance functions of the outsourced intermediaries are subject to periodic review by internal audit.

## **B.5** Internal audit function

Internal Audit must be objective, impartial and independent and not subject to influence from the Board or management. Accordingly, and taking account of the Company's small size, Irwell has appointed an external provider to perform the internal audit.

An annual internal audit plan is proposed by the external provider and approved by the ARC. This plan is developed to ensure that, over the audit universe, sufficient evidence will be obtained to evaluate the effectiveness of the risk management and the control processes across the business.

Each internal audit plan encompasses the following areas:

- Suitability of the internal control system and its efficiency
- Failures/shortcomings of any internal control and potential improvements
- Compliance with internal strategies and policies
- Compliance with internal procedures and processes
- Actions taken to remedy past inadequacies
- Reported deficiencies, failings and irregularities
- Material functions/activities carried out by outsourced service providers

After each audit, appropriate reports are produced and submitted to the ARC for review.

In addition, an annual report is prepared for the Board highlighting significant issues/control weaknesses identified during the year and any agreed remedial action to be taken. This report also comments on matters identified previously and their resolution or otherwise.

## **B.6** Actuarial function

The role of the Actuarial function is to provide the Board with an independent perspective on key insurance aspects of the Company's operations. This ensures that the Board is fully informed of matters that may impact the business.

Irwell does not employ an in-house actuarial resource and therefore utilises the services of its external actuary in filling the actuarial function.

The Chairman is responsible for the overseeing of the outsourced actuarial function, including agreeing the scope of work and reviewing and challenging the results.

The Actuarial function is responsible for the following areas:

- Coordinating the calculation of the technical provisions and reporting thereon;
- Assessing whether the methodologies and assumptions used in the calculation of the technical provisions are appropriate;
- Assessing data quality;
- Providing an underwriting policy opinion;
- Providing a reinsurance arrangements opinion, and
- Production of an Annual Actuarial Function Report.

The reporting on the technical provisions and the annual actuarial function report are subject to review and approval by the Board.

#### **B.7** Outsourcing

Irwell is a small insurance company run by a Board of directors and the ARC and operates a model whereby most of the services required are outsourced. While this creates additional risk, it enables the Company to operate in the most effective manner.

The Irwell Board has identified the following to be key outsourced functions for the business, together with the relevant responsibilities:

- Underwriting and Claims Handling
- Internal Audit
- Actuarial
- Investment Management

The Board considers that executive management has collectively the appropriate level of knowledge, skills and experience to oversee the provision of these services.

Irwell has a separate outsourcing policy which sets out the processes and procedures to be followed when deciding to outsource a particular activity. This includes details on risk management and the contractual arrangements.

Service provider	Service provided	Jurisdiction
Peninsula Business Services Limited	Underwriting and claims handling	UK
Croner Taxwise Limited	Underwriting and claims handling	UK
Croner Group Limited	Underwriting and claims handling	UK
Mazars LLP	Internal audit services	UK
Barnett Waddingham LLP	Actuarial services	UK
AllianceBernstein LP	Investment management services	UK

The following were the material outsourced service providers during the reporting period:

#### **B.8** Any other information

The Company is satisfied that its system of governance, as outlined in B1-7 above, is appropriate and proportionate to the nature, scale and complexity of the Company's business. This is something that is continuously reviewed. Both internal and external audits may provide recommendations for improvement which are considered and implemented if it is deemed appropriate to do so.

# Summary of risk profile

Irwell's business model has remained constant over the reporting year as a specialist underwriter of legal protection and accountants' tax fee protection risks. We currently have no plans to broaden our product range or to seek out intermediaries outside PBSG. Irwell takes a prudent approach to risk management, focusing on its niche area of underwriting expertise, writing short-tail risks with low catastrophe exposure. In support of this strategy, the Board pursues a conservative investment policy. The following sections provide a summary of each of Irwell's material risks, including a description of the risk, the measures used to assess the risk, risk concentrations and the risk mitigation techniques used by Irwell to manage the risk.

## C.1 Underwriting risk

Underwriting risk is assessed between the following risk categories:

- Premium risk
- Reserving risk
- Catastrophe risk
- Lapse risk
- Concentration risk

Appropriate underwriting and risk selection/pricing directly impacts on claims performance via claims frequency and loss ratios and in the same manner claims development and performance drives underwriting decisions. Appropriate and adequate reserving is a key factor in managing business performance. The Company does not use any special purpose vehicles. Underwriting risk is the most significant risk relating to Irwell's business and accounts for 83% of the basic undiversified SCR at 31 March 2017.

#### Measures used to assess risk

Irwell underwrites legal expenses and liability insurance in the UK and the Republic of Ireland. The business is sourced via three authorised intermediaries who act under a delegated risk transfer agreement for underwriting and a claims handling contract for claims. Underwriting risks are assessed as follows:

- Levels of business written, the sources of that business and detailed claims information are recorded using management information received from the intermediaries on a monthly basis. This information is used to monitor the performance of the business and the level of reserves required.
- The adequacy of premium income to cover expected claims and expenses is the responsibility of the Board based on recommendations from the Underwriting and Claims Director and is achieved by following the Company's agreed pricing mechanism.
- The Company performs regular reviews of the intermediaries' underwriting records and claims data, including adherence to premium limits, underwriting guidelines and claims handling authorities. The outcomes of these reviews are submitted to the ARC, together with overall MI on results and performance. This information is used in the management of underwriting risk.
- The calculation of the technical provisions is performed by the external actuaries basing their methodology on market best practice, and reviewed and signed off by the ARC. This review

process includes consideration of the assumptions used, the suitability of the techniques used and the reasonableness of the results. Economic trends, developments in government policy and legal changes are all closely monitored.

Responsibility for assessing and monitoring insurance risk rests with the ARC, which reports directly to the Board.

#### Premium risk

The key risk relating to business written is that intermediaries fail to follow agreed underwriting guidelines.

This risk is mitigated by:

- All intermediaries are related parties;
- We regularly review our policy wordings and update them as necessary;
- Any variation to the agreed rates must be approved by the Underwriting and Claims Director;
- Irwell has the ability to change premium and/or commission rates at short notice in the event of a deterioration in loss ratios;
- The Company performs regular reviews of the intermediaries underwriting records to ensure that they adhere to the terms of the delegated underwriting authority;
- The intermediaries are subject to regular audit from the internal auditor.

#### **Reserving Risk**

The Company is also exposed to the risk that the actual payment of claims, or the timing thereof, differs from expectations with the result that that its premium and claims reserves are not sufficient to meet its insurance liabilities. This is influenced by the both the frequency and the severity of claims. This risk is mitigated by:

- All contracts are written on a claims-made basis;
- Regular reviews of our intermediaries are performed to ensure the quality of the claims data received and to ensure adherence to delegated claims handling authorities;
- External actuaries have been employed to perform the actuarial function for Irwell, including reviewing and assessing the Company's technical provisions.

#### Catastrophe risk and reinsurance risk

The business written by Irwell consists of employment business, covering awards and fees relating to employment tribunal cases, health and safety risks, covering legal fees relating to breaches of health and safety legislation and accountants' tax fee protection business, covering professional fees relating to HMRC enquiries. All business written is highly diversified and subject to relatively low policy limits. The directors therefore consider that the Company is not exposed to accumulation of losses due to catastrophic events. As a result, we do not purchase catastrophe reinsurance. This is a decision that is regularly reviewed and confirmed.

#### Lapse risk

The Company's lapse risk is not significant.

#### **Concentration Risk**

Underwriting concentration risk is limited due to fact that the risks that the Company underwrites are diversified across a large portfolio of individually small insurance contracts. The Company sources business through three intermediaries, who are members of the same group, and as a result of this the Company has a concentration of business around a single key business partner. This risk has been identified and recorded in the Company's risk register. This concentration risk is mitigated by detailed and ongoing monitoring of the intermediaries.

#### Risk sensitivity relating to underwriting risk

The Company has performed a range of stress tests relating to increases in frequency and severity assumptions and by selecting more pessimistic development patterns from the chain ladder analysis performed. We have also performed reverse stress testing. We have concluded that the standard formula gives a higher capital charge for non-life underwriting risk than is indicated by our own analysis. This is because the standard formula does not fully take account of some of the specific characteristics of our business. Because our employers' policy covers awards at employment tribunals, a proportion of our business is categorised as general liability business. The factors applied to this business in the standard formula do not adequately take into account the low policy limits we have in place, nor does it account for the caps placed on awards by employment tribunals. As discussed above, the Company's catastrophe exposure is low due to the policy limits we have in place.

#### **Material Change**

There has been no material change in the year to the underwriting risks that the Company is exposed to or the measures used to assess those risks.

#### C.2 Market risk

Market risk is the risk of losses on the Company's investments due to fluctuations in market values. Market risk is subdivided into interest rate risk, equity risk, property risk, spread risk, concentration risk and currency risk. The Company's investments comprise cash and cash equivalents, government and supranational debt and fixed and variable rate covered bonds and investment grade corporate bonds. All investments are denominated in sterling. Due to the nature of the Company's investment portfolio, only interest rate risk, spread risk and concentration risk apply to Irwell.

#### Measures used to assess risk

Irwell has a cautious investment strategy with strict requirements laid down regarding investment type, grade and counterparty exposure limits. This is codified in an investment policy document which is reviewed and approved by the Board on at least an annual basis. Investment management is outsourced to AB, who are required to operate within the bounds of the Company's investment policy. AB provides the Company with a monthly investment report providing a monthly performance summary and a month end portfolio valuation and details of transactions in the month. This report is reviewed by executive management. In addition, AB provides the Company with a quarterly performance summary and narrative investment commentary. These reports are reviewed at Irwell's quarterly board meetings. As mentioned in A3 above, from the 2017-18 financial year investment management has been transferred to LO.

# C. Risk Profile

Market risk is also identified, assessed and monitored through the Company's risk register. The risk register is the responsibility of the ARC and is reviewed and updated as necessary on at least a six monthly basis.

#### Interest rate risk

Interest rate risk is the risk of investment losses due to changes in interest rates. We have a shortdated investment portfolio with an average duration at 31 March 2017 of 1.49 years. This feature of our portfolio mitigates the interest rate risk. At 31 March 2017, interest rate risk accounted for 0.8% of our basic undiversified SCR.

#### Spread risk

Spread risk is the risk that the value of investments will decline due to changes in credit spreads. Credit spreads are narrower for higher rated securities. The risk is therefore mitigated by Irwell specifying in its investment policy the minimum ratings that must apply to different categories of securities both in terms of individual issuers and in terms of the portfolio as a whole. As a result, spread risk for Irwell is low. At 31 March 2017, spread risk accounted for 2% of our basic undiversified SCR.

#### **Concentration risk**

Concentration risk is the risk of investment losses that may occur due to having a large portion of the investment portfolio with the same counterparty. This risk is mitigated by Irwell ensuring appropriate diversification, specifying in its investment policy maximum limits for any one issuer. As a result, concentration risk for Irwell is minimal. At 31 March 2017, concentration risk accounted for 0.4% of our basic undiversified SCR.

Concentration risk relating to cash at bank is considered under credit risk in C3 below.

During the financial period under review, the Company made available a development loan of £3.5 million to PBS. The loan was repaid on 30 March 2017, and therefore did not represent a credit risk at the year end. However, the risk during the year was mitigated as follows:

• The loan was to a company that is in a strong trading and financial position and is controlled by the Irwell shareholders. Irwell is supplied with PBS management accounts, monitors PBS's on-going financial position and receives the related loan interest on a timely basis.

#### Prudent person principle

Irwell's investment strategy is focused on capital preservation and ensuring sufficient liquidity to meet claims and expenses on an ongoing basis. As a result we have a low risk, well diversified portfolio of investment assets which is fully compliant with the prudent person principle. In particular:

- The average short duration of the investments matches the short-tail nature of the insurance business written by the Company. This ensures that the assets held to cover the technical provisions are invested in a manner appropriate to the nature and duration of the insurance liabilities and in the best interest of all policyholders.
- Investment management is outsourced to a leading asset management firm.

- The asset managers operate under a strict set of investment guidelines specifying limits as to duration, security and diversification.
- The investment guidelines also ensure that holdings are only acquired in investments where it is confirmed that data is available properly to identify, measure, monitor, manage, control and report on those assets and perform the necessary solvency capital calculations in accordance with the Standard Formula.
- Although Irwell writes a small amount of business in Eire, the premiums are paid to the Company in sterling. Claims are similarly paid in sterling. Therefore currency of the asset and liability base is appropriately matched being fully in sterling.
- There are no investments in derivatives.

#### Risk sensitivity relating to market risk

Irwell's prudent investment strategy described above results in total market risk comprising approximately 2% of the Company's SCR at 31 March 2107. It is therefore not regarded as a material risk.

#### Material change

There has been no material change in the year to the market risks that the Company is exposed to or the measures used to assess those risks.

#### C.3 Credit risk

Credit risk is the risk that a counterparty will be unable to pay amounts in full when due. Irwell is exposed to credit risk in relation to amounts due from intermediaries in respect of premiums due to the Company (type 2 counterparties) and in respect of deposits with banks (type 1 counterparties). Investment credit risk is dealt with in C2 (Market Risk) above. The Company does not purchase reinsurance and therefore credit risk relating to amounts due from reinsurers does not apply.

#### Measures used to assess risk

Credit risks are identified, assessed and monitored through the Company's risk register. These risks are discussed by the ARC on at least a six-monthly basis and their potential impact is assessed. In addition, the intermediaries are subject to periodic internal audit reviews.

#### Amounts due from intermediaries

All of the premium debtors on the Irwell balance sheet will ultimately be collected by three intermediaries, all of which are connected parties, being subsidiaries of PBSG. This increases the counterparty credit risk because of the concentration on one group of companies. This risk is mitigated as follows:

- Irwell has in place credit terms with its intermediaries and their adherence to those terms is carefully monitored.
- Review of financial information of the intermediaries, including financial statements and 3 year business plans.
- The majority of premiums are paid in instalments and therefore, at any balance sheet date, only one month's premiums is in the hands of the intermediaries.

• A further mitigation of this risk is the financial strength of PBSG which is monitored by Irwell on a continuous basis.

At 31 March 2017, credit risk relating to amounts due from intermediaries accounted for 13% of our basic undiversified SCR.

#### **Deposits with banks**

Cash deposits are principally held by one of the big four UK banks, with funds also held at two other of the big four banks. At 31 March 2017, credit risk relating to deposits with banks accounted for 3% of our basic undiversified SCR.

#### Risk sensitivity to credit risk

For Irwell's business, the major component of this capital charge is in relation to type 2 counterparties, in the form of amounts due from intermediaries in respect of premiums receivable. As explained above, all our premiums are sourced through PBSG's subsidiaries. In performing a stress test in respect of these balances, we have considered the maximum extent of counterparty default risk and have concluded that we are at risk for one month's premiums from each intermediary. Applying this stress results in a 4.5% increase in the Company's basic undiversified SCR.

#### Material change

There has been no material change in the year to the credit risks that the Company is exposed to or the measures used to assess those risks.

#### C.4 Liquidity risk

Liquidity risk relates to the risk that there may be insufficient financial resources to meet the Company's financial obligations as and when they fall due.

#### Measures used to assess risk

Liquidity risk is assessed and monitored on a continuous basis so as to ensure that funds are maintained at a level sufficient for ongoing requirements. Investments and cash are reviewed by the Board at its quarterly meetings.

Liquidity risk is also identified, assessed and monitored through the Company's risk register.

#### Liquidity risk exposure

The ongoing cashflow requirements of Irwell are currently more than covered by the premium receipts each month from intermediaries. The main cash movement on a month to month basis is through one of the big four UK banks. Bank deposits are also maintained at two of the other big four banks. The Company's liquid funds only partly comprise monies held with banks. The Company's investment portfolio always includes a proportion of cash equivalents and other short dated assets that can be called at short notice if required. As such, the Company ensures that liquid assets are always readily available to meet its liabilities.

#### Expected profit in future premiums

The expected profit included in future premiums is  $\pm 1,571$ k, calculated in accordance with Article 260(2).

#### Prudent person principle

The Company's investment policy emphasises the liquidity requirements of the business and, in particular, the nature and timing of its insurance liabilities.

#### Risk sensitivity relating to liquidity risk

Liquidity risk is not a material risk for Irwell. Therefore, no stress testing has been performed.

#### Material change

There has been no material change in the year to the liquidity risks that the Company is exposed to or the measures used to assess those risks.

### C.5 Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. The key operational risks are:

- Outsourcing
- People dependence on three executive directors
- Systems reliance on intermediaries IT systems
- Regulatory
- Reputation

#### Measures used to assess risk

Operational risk is assessed and monitored through the Company's risk register. This sets out the key risks to which the Company is exposed and the controls in place to mitigate each risk.

#### Outsourcing

The critical functions of underwriting and claims handling are delegated to the Company's three intermediaries.

Irwell remains ultimately responsible for these activities. This responsibility is taken at board level and the associated risk of non-compliance or poor compliance with Irwell's requirements is managed as follows:

- Irwell has a written outsourcing policy, agreed at board level;
- Irwell has written delegated underwriting and claims handling agreements in place with its intermediaries;
- Irwell proactively manages performance of the intermediaries in respect of the delegated authorities; and
- Each intermediary is regulated by the FCA in its own right and Irwell monitors those companies' interactions with the regulator.

#### *People – dependence on three executive directors*

With the critical functions of underwriting and claims handling being outsourced, the Company is reliant on its three executive directors for the management of the Company and its efficient functioning. Service contracts have been issued with sufficiently long periods of notice to ensure a smooth transition if personnel were to change.

#### Systems – reliance on intermediaries' IT systems

There is IT systems risk because of reliance on PBSG IT systems. This risk is mitigated by the historical reliability of the systems, the programme of continual improvement and a robust off site back up and disaster recovery process that is in place.

#### Regulatory

This relates to the risk of failing to comply with current regulatory requirements or to identify, understand and apply changes to law or regulations.

This risk is mitigated by the Company having a strong system of governance, including an effective risk management system and effective internal controls. In addition, as mentioned above, Irwell proactively manages the activities of the outsourced underwriting and claims handling functions to ensure regulatory compliance.

#### Reputation

This is the risk that a regulatory breach or poor customer service could give the Company a poor reputation. Mitigation of regulatory risk is dealt with in the previous paragraph. In light of the delegation to our intermediaries of the underwriting and claims handling functions, Irwell has a heavy dependence on its intermediaries for maintaining our reputation with policyholders. Our proactive monitoring of the performance of our intermediaries includes the regular review of our reputational risk, including the monitoring of customer service in line with the FCA's principles for treating customers fairly.

Complaints management is also a key area in maintaining our reputation. Whilst the day to day management of complaints is dealt with by the intermediaries, complaints are referred promptly to Irwell as it our responsibility to ensure they are investigated and appropriately brought to a conclusion. We have a very low level of complaints.

#### Risk sensitivity relating to operational risk

Operational risk represents 5.6% of the Company's SCR at 31 March 2017.

#### Material change

There has been no material change in the year to the operational risks that the Company is exposed to or the measures used to assess those risks.

#### C.6 Other material risks

All material risks are dealt with in C1-5 above.

# C.7 Any other information

There is no material information regarding Irwell's risk profile other than as detailed in C1-6 above.

#### D.1 Assets

#### D1.1 Assets at 31 March 2017:

	Financial statements valuation	Reanalysis for solvency	Solvency valuation adjustments	Solvency valuation
	£'000	£'000	£'000	£'000
Government and corporate bonds	26,096	161	-	26,257
Amounts due from intermediaries	10,293	(10,293)	-	-
Deferred tax asset	-	-	150	150
Cash at bank	4,683			4,683
Taxation	89			89
Deferred acquisition costs	4,149	-	(4,149)	-
Accrued interest	161	(161)	-	-
Total assets	45,471	(10,293)	(3,999)	31,179

#### D1.2 Solvency valuation

- Government and corporate bonds are valued at fair value, being market value at 31 March 2017 plus any accrued interest. They are all level 1 investments, valued by reference to quoted prices on an active market.
- Amounts due from intermediaries are all due within one year. They are therefore valued at the undiscounted amount of the amount expected to be received. For solvency purposes, they are netted off technical provisions.
- The deferred tax asset (DTA) relates to timing differences between the tax values of assets and liabilities and their values calculated on in accordance with Solvency II principles. The DTA is valued on the basis of the amount expected to be recovered against future taxable profits.
- Cash at bank is valued at its carrying value at 31 March 2017 plus any accrued interest.

#### D1.3 Differences between solvency valuation and valuation in financial statements

The valuation of assets for solvency purposes is consistent with the valuation in the financial statements, with the following exceptions:

- In the financial statements, accrued interest is shown within 'prepayments and accrued income', whereas in the Solvency II balance sheet it included within 'Government and corporate bonds' and 'Cash at bank' as applicable.
- As stated in D1.2 above, amounts due from intermediaries are netted off technical provisions in the Solvency II balance sheet.
- Deferred acquisition costs (DAC) comprise acquisition costs that are attributable to premiums unearned at 31 March 2017. DAC is not recognised for solvency purposes since, under Solvency II, the premium provision only allows for future expense cash flows.
- The DTA comprises a solvency adjustment and therefore is not included in the financial statements.

### D.2 Technical Provisions

#### D2.1 Technical provisions at 31 March 2017:

Line of business	Claims provision	Premium provision	Risk margin	Total technical provisions
	£'000	£'000	£'000	£'000
Third party liability	1,066	(364)	64	766
Legal expenses	11,229	(1,116)	1,316	11,429
Total	12,295	(1,480)	1,380	12,195

#### D2.2 Solvency valuation

Technical provisions comprise claims provisions, premium provisions and a risk margin.

Claims provision losses for PBS and CTW are calculated using chain ladder projections. The chain ladder method is a standard actuarial technique based on historical claims experience, and is considered a proportionate and appropriate method to use. Claims provision for CG comprise notified losses and an IBNER. The incurred but not enough reported reserve (IBNER) has been estimated based on management's judgement as little historical data is available.

Premium provision losses are calculated using loss ratios (for CTW and CG), and frequency and average cost per claim (for PBS) assumptions, that have been derived from analysis of recent claims experience. In addition, the Company has some bound but not incepted ('BBNI') business that is included in the premium provision based on the same assumptions.

Both the claim and premium provisions are required to include all future expenses that will be incurred in servicing all existing business. In addition, the premium provision includes the expected profit commission that will be generated by business that has not yet expired. All future expenses have been derived from the forecasts that are produced as part of the Company's business planning process.

Both claim and premium provisions include an estimate for events not in data (ENID). The methodology used to set ENID loadings is based on a volatility benchmark and an industry standard "truncated distribution" method.

Amounts due from intermediaries, comprising premiums receivable in respect of existing policies, the related commission creditors, and creditors for claims payable, are included within technical provisions for solvency purposes. There are no valuation differences compared with the amounts for these items in the financial statements.

The technical provisions are presented on a discounted basis. Loss cash flows are projected using payment patterns from the reserving analysis. Cash flows are discounted at EIOPA's risk free spot rate.

The risk margin represents the amount that a third party would require in addition to the best estimates to assume the Company's insurance liabilities, calculated on a cost of capital basis. The risk margin is estimated by assuming that future solvency capital requirements ('SCR') will be proportional to best estimate undiscounted outstanding claims. The risk margin is broadly equal to 13% of the SCR.

#### **D2.3** Level of uncertainty associated with the value of technical provisions

The key areas of uncertainty relating to technical provisions are as follows:

- When projecting future claims, it is necessary to make some assumptions regarding the future claims development. There is always inherent uncertainty in estimating future liabilities since events and circumstances will not occur exactly as predicted.
- A significant amount of judgement is applied in establishing claims provisions, making their estimation inherently uncertain. Judgement is applied both in establishing case estimates and in interpreting historical data in the process of projecting ultimate claims. However, the level of uncertainty is moderated due to the fact that all business is written on a claims made basis. This means that no pure IBNR is required although it is necessary to consider the need for an IBNER.
- The determination of the premium provision is also inherently uncertain in that is based on actuarial analysis of historical data.
- ENID are by definition uncertain in that they relate to events not represented in the historical data. They are not significant in the context of the Company's total technical provisions.
- The risk margin is uncertain in that it is based on forecasts of future SCRs.

#### D2.4 Differences between solvency valuation and valuation in financial statements

The technical provisions per the financial statements (UK GAAP) and per the solvency valuation are reconciled as follows:

	Third party liability	Legal expenses	Total
	£'000	£'000	£'000
Claims provision			
UK GAAP claims provisions	1,201	10,053	11,254
Removal of prudence margin	(341)	(238)	(579)
Reallocation of claims creditors	84	881	965
ENID	13	238	251
Expenses adjustment	112	413	525
Discounting	(3)	(118)	(121)
Claims provision per solvency valuation	1,066	11,229	12,295
Premium provision			
UK GAAP UPR	1,267	9,653	10,920
Removal of DAC	(259)	(3,890)	(4,149)
Removal of profit on UPR	(412)	(1,085)	(1,497)
Bound but not incepted business	(16)	(118)	(134)
Reallocation of premium debtors	(1,319)	(8 <i>,</i> 974)	(10,293)
Reallocation of commission creditors	235	2,971	3,206
ENID	10	97	107
Expenses adjustment	131	288	419
Discounting	(1)	(58)	(59)
Premium provision per solvency valuation	(364)	(1,116)	(1,480)
Risk margin	64	1,316	1,380
Total technical provisions per solvency valuation	766	11,429	12,195

The key adjustments required to effect the transition from the UK GAAP technical provisions to the technical provisions for solvency purposes are as follows:

- The UK GAAP technical provisions include a margin for prudence. The claims provision for solvency represents a best estimate and therefore this margin is removed.
- Under UK GAAP, the unearned premium provision comprises the proportion of the premiums written in a year relating to the period of risk from 1st April to the subsequent dates of expiry of policies. In contrast, the premium provision for solvency purposes is calculated on a best estimate basis and therefore takes account of expected future profits.
- For solvency purposes, insurance debtors and creditors are netted off technical provisions.
- The solvency technical provisions include loadings for ENID and for future expenses in relation to exiting insurance business.
- The solvency technical provisions include values for business bound but not incepted at the balance sheet date.
- The UK GAAP technical provisions are not discounted whereas discounting is applied to the solvency technical provisions.
- The solvency technical provisions include a risk margin whereas no allowance is made for a risk margin when establishing the UK GAAP technical provisions.

### D2.5 Other matters

The Company has not applied for approval for, and therefore has not applied the matching adjustment, the volatility adjustment, transitional risk-free interest term structure or the transitional deduction with respect to the calculation of Solvency II technical provisions.

The Company does not purchase reinsurance and there are therefore no reinsurance recoverables relating to its technical provisions.

There have been no material changes to the assumptions made in calculating the technical provisions compared to the previous period.

### D.3 Other liabilities

#### D3.1 Other liabilities at 31 March 2017:

	Financial statements valuation	Reanalysis for solvency purposes	Solvency valuation adjustments	Solvency valuation
	£'000	£'000	£'000	£'000
Insurance creditors	4,579	(4,171)	458	866
Other creditors	732		-	732
Accruals	64		-	64
Total	5,375	(4,171)	458	1,662

#### D3.2 Solvency valuation

Insurance creditors comprise claims agreed for payment and acquisition costs and profit commission payable to intermediaries. All amounts are due within one year and are therefore valued at the undiscounted amount of the amount due to be paid. For solvency purposes, claim and acquisition cost creditors are netted off technical provisions. The profit commission creditor remains within insurance creditors in the solvency valuation.

Other creditors and accruals are all expected to be settled within one year and are therefore valued at the undiscounted amount of the amount expected to be paid.

#### D3.3 Differences between solvency valuation and valuation in financial statements

As stated in D2.2 above, claim and acquisition cost creditors are netted off technical provisions in the Solvency II balance sheet.

For solvency purposes, the profit commission creditor is based on the profit for the year calculated on Solvency II principles.

#### D.4 Alternative methods for valuation

Not applicable.

#### D.5 Any other information

There is no other material information to disclose regarding the valuation of assets and liabilities for solvency purposes.

## E.1 Own Funds

#### E1.1 Objectives, policies and processes for managing own funds

In order to ensure continuous compliance with the regulatory capital and solvency position, the objective of the Company is to maintain own funds so as to hold a buffer over the SCR of at least 20%. Irwell uses the standard formula to calculate its SCR. The board formally reviews the ratio of own funds over the SCR at each board meeting.

The Company operates on a three year business planning timeframe. As part of the normal business planning process, a three year forecast is produced at the commencement of each financial year. The forecast includes a projection of the of the solvency margin over that period. The business plan also forms a key input to the Company's ORSA.

#### E1.2 Own funds by tier

Own fund item	Tier		
		£'000	%
Ordinary share capital	1	4,000	23.1
Reconciliation reserve	1	13,171	76.0
Sub-total Tier 1		17,171	99.1
Deferred tax asset	3	150	0.9
Total own funds		17,321	100

The reconciliation reserve comprises retained earnings together with solvency valuation adjustments.

The total own funds shown in the above table is eligible to cover the SCR.

Only tier 1 items totalling £17,171k are available to cover the MCR.

There are no restrictions regarding the availability of own funds.

# E1.3 Reconciliation of equity in the financial statements and the excess of assets over liabilities as calculated for solvency purposes

There is no difference between the amount of ordinary share capital reported in the financial statements and the amount included in own funds.

The differences between equity in the financial statements and the excess of assets over liabilities as calculated for solvency purposes relate to adjustments made in order to value assets and liabilities at their solvency valuation. These adjustments are fully described in section D above and summarised in the table below:

	£'000
Shareholders' equity in the UK GAAP financial statements	17,922
Adjust technical provisions to best estimate	5,056
DAC not recognised for solvency purposes	(4,149)
Risk margin	(1,380)
Discounting of technical provisions	180
Deferred tax asset	150
Profit commission adjusted to Solvency II basis	(458)
Total own funds	17,321

#### E.1.4 other disclosures

No basic own funds are subject to the transitional arrangements referred to in Articles 308b(9) and 308b(10) of Directive 2009/138/EC.

There are no ancillary own funds and no deductions made from the own funds.

## E.2 Solvency Capital Requirement and Minimum Capital Requirement

#### **E2.1** SCR

At 31 March 2017, the SCR was £11,044k.

The SCR was determined using the standard formula, and is summarised as follows:

	£'000
Market risk	209
Counterparty default risk	1,800
Non-life underwriting risk	9,485
Diversification	(934)
Total Basic SCR	10,560
Operational risk	615
Deferred tax adjustment	(131)
Total SCR	11,044

The final amount of the SCR remains subject to supervisory assessment.

#### **E2.2** MCR

At 31 March 2017, the MCR was £3,332k.

Inputs used by the Company to calculate the MCR were as follows:

Line of business	Technical provisions	Written premiums in last 12 months
	£'000	£'000
Third-party liability	702	2,448
Legal expenses	10,113	20,270
Total	10,815	22,718

The MCR calculation is based on the technical provisions and the expected level of retained premiums over the previous 12 months. The result of the calculation is then subject to a floor and a cap, of 25% and 45% of the SCR respectively. The MCR for Irwell is subject to an absolute floor of £3,332k as at 31 March 2017.

#### E2.3 Analysis of change

Information on changes to SCR and MCR over the reporting period has not been provided as this is the first year that the Company has been subject to the Solvency II regime.

#### E2.4 Other

No simplifications are used to calculate the SCR.

No undertaking-specific parameters are used to calculate the SCR pursuant to Article 104(7) of Directive 2009/138/EC.

# E.3 Use of the duration-based equity risk sub-module in the calculation of the Solvency Capital Requirement

The Company does not hold equities and therefore the equity risk sub-module is not applicable.

#### E.4 Differences between the standard formula and any internal model used

The Company does not use any internal model.

# E.5 Non-compliance with the Minimum Capital Requirement and noncompliance with the Solvency Capital Requirement

The Company has complied throughout the year with the minimum capital requirement and the solvency capital requirement.

#### E.6 Any other information

None

# Annex - Quantitative reporting templates

P.02.01.02	Balance Sheet
P.05.01.02.01	Premiums, claims and expenses by line of business
P.17.01.02	Non-Life Technical Provisions
P.19.01.21	Non-Life Insurance Claims Information
P.23.01.01	Own funds
P25.01.21	Solvency Capital Requirement
P.28.01.01	Minimum Capital Requirement

Annex I S.02.01.02 Balance sheet

		Solvency II value
Assets		C0010
Intangible assets	R0030	
Deferred tax assets	R0040	150
Pension benefit surplus	R0050	
Property, plant & equipment held for own use	R0060	
Investments (other than assets held for index-linked and unit-linked contracts)	R0070	26,257
Property (other than for own use)	R0080	
Holdings in related undertakings, including participations	R0090	
Equities	R0100	
Equities - listed	R0110	
Equities - unlisted	R0120	
Bonds	R0130	26,257
Government Bonds	R0140	20,132
Corporate Bonds	R0150	6,125
Structured notes	R0160	
Collateralised securities	R0170	
Collective Investments Undertakings	R0180	
Derivatives	R0190	
Deposits other than cash equivalents	R0200	
Other investments	R0210	
Assets held for index-linked and unit-linked contracts	R0220	
Loans and mortgages	R0230	
Loans on policies	R0240	
Loans and mortgages to individuals	R0250	
Other loans and mortgages	R0260	
Reinsurance recoverables from:	R0270	
Non-life and health similar to non-life	R0280	
Non-life excluding health	R0290	
Health similar to non-life	R0300	
Life and health similar to life, excluding health and index-linked and unit-linked	R0310	
Health similar to life	R0320	
Life excluding health and index-linked and unit-linked	R0330	
Life index-linked and unit-linked	R0340	
Deposits to cedants	R0350	
Insurance and intermediaries receivables	R0360	
Reinsurance receivables	R0370	
Receivables (trade, not insurance)	R0380	
Own shares (held directly)	R0390	
Amounts due in respect of own fund items or initial fund called up but not yet paid in	R0400	
Cash and cash equivalents	R0410	4,683
Any other assets, not elsewhere shown	R0420	89
Total assets	R0500	31,179

#### Annex I S.02.01.02 Balance sheet

		Solvency II value
Liabilities		C0010
Technical provisions – non-life	R0510	12,195
Technical provisions – non-life (excluding health)	R0520	12,195
TP calculated as a whole	R0530	
Best Estimate	R0540	10,815
Risk margin	R0550	1,380
Technical provisions - health (similar to non-life)	R0560	
TP calculated as a whole	R0570	
Best Estimate	R0580	
Risk margin	R0590	
Technical provisions - life (excluding index-linked and unit-linked)	R0600	
Technical provisions - health (similar to life)	R0610	
TP calculated as a whole	R0620	
Best Estimate	R0630	
Risk margin	R0640	
Technical provisions – life (excluding health and index-linked and unit-linked)	R0650	
TP calculated as a whole	R0660	
Best Estimate	R0670	
Risk margin	R0680	
Technical provisions – index-linked and unit-linked	R0690	
TP calculated as a whole	R0700	
Best Estimate	R0710	
Risk margin	R0720	
Contingent liabilities	R0740	
Provisions other than technical provisions	R0750	
Pension benefit obligations	R0760	
Deposits from reinsurers	R0770	
Deferred tax liabilities	R0780	
Derivatives	R0790	
Debts owed to credit institutions	R0800	
Financial liabilities other than debts owed to credit institutions	R0810	
Insurance & intermediaries payables	R0820	867
Reinsurance payables	R0830	
Payables (trade, not insurance)	R0840	732
Subordinated liabilities	R0850	
Subordinated liabilities not in BOF	R0860	
Subordinated liabilities in BOF	R0870	
Any other liabilities, not elsewhere shown	R0880	64
Total liabilities	R0900	13,858
Excess of assets over liabilities	R1000	17,321

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#### Annex I S.05.01.02

5.05.01.02

Premiums, claims and expenses by line of business

		insurance a obligations (di	ess for: non-life nd reinsurance rect business and rtional reinsurance)	Total
		General liability insurance	Legal expenses insurance	
	[	C0080	C0100	C0200
Premiums written				
Gross - Direct Business	R0110	2,447	20,270	22,718
Gross - Proportional reinsurance accepted	R0120	0	0	0
Gross - Non-proportional reinsurance accepted	R0130			0
Reinsurers' share	R0140	0	0	0
Net	R0200	2,447	20,270	22,718
Premiums earned				
Gross - Direct Business	R0210	2,472	18,030	20,502
Gross - Proportional reinsurance accepted	R0220	0	0	0
Gross - Non-proportional reinsurance accepted	R0230			0
Reinsurers' share	R0240	0	0	0
Net	R0300	2,472	18,030	20,502
Claims incurred				
Gross - Direct Business	R0310	74	10,162	10,236
Gross - Proportional reinsurance accepted	R0320	0	0	0
Gross - Non-proportional reinsurance accepted	R0330			0
Reinsurers' share	R0340	0	0	0
Net	R0400	74	10,162	10,236
Changes in other technical provisions				-
Gross - Direct Business	R0410	0	0	0
Gross - Proportional reinsurance accepted	R0420	0	0	0
Gross - Non- proportional reinsurance accepted	R0430			0
Reinsurers'share	R0440	0	0	0
Net	R0500	0	0	0
Expenses incurred	R0550	661	8,303	8,965
Other expenses	R1200			1,160
Total expenses	R1300			10,124

# Annex I

S.17.01.02

#### Non-life Technical Provisions

		Direct bus accepted pi reinsu	roportional	Total Non- Life obligation
		General liability insurance	Legal expenses insurance	
		C0090	C0110	C0180
Technical provisions calculated as a whole	R0010	0	0	0
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP as a whole	R0050	0	0	0
Technical provisions calculated as a sum of BE and RM		$\ge$	$\ge$	
Best estimate			$\geq$	$\geq$
Premium provisions		$\ge$	$\geq$	$\searrow$
Gross	R0060	-364	-1,116	-1,480
Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0140	0	0	0
Net Best Estimate of Premium Provisions	R0150	-364	-1,116	-1,480
Claims provisions			>	$\triangleright$
Gross	R0160	1,066	11,229	12,295
Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0240	0	0	0
Net Best Estimate of Claims Provisions	R0250	1,066	11,229	12,295
Total Best estimate - gross	R0260	702	10,114	10,815
Total Best estimate - net	R0270	702	10,114	10,815
Risk margin	R0280	64	1,316	1,380
Amount of the transitional on Technical Provisions		$\geq$	$\geq$	
Technical Provisions calculated as a whole	R0290	0	0	0
Best estimate	R0300	0	0	0
Risk margin	R0310	0	0	0
Technical provisions - total			>	>
Technical provisions - total	R0320	766	11,430	12,195
Recoverable from reinsurance contract/SPV and Finite Re after the adjustment for expected losses due to counterparty default - total	R0330	0	0	0
Technical provisions minus recoverables from reinsurance/SPV and Finite Re - total	R0340	766	11,430	12,195

# Annex - Quantitative reporting templates

Annex I	S.19.01.21			Non-life Insu	Irance Claims Ir	nformation											
Total Non	-Life Business																
Accid	ent vear	Z0010	Accident year [AY]														
Acciu	'	Paid (non-cum	7 . 7			(absolute	amount)										
	CIUSS Claims		ulativej				ment year									Sum	of years
	Year		1	2	3	4	5	6	7	8	9	10 & +			In Current year		ulative)
		C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110	]		C0170	CC	180
Prior	R0100	$>\!$	$\left.\right\rangle$	$\succ$	$\left.\right\rangle$	$\succ$	$\left>$	$\succ$	$\searrow$	$\succ$	$\succ$		1	R0100			
N-9	R0160	1,096,804	2,164,191	1,472,926	185,509	368,964	-107,926	139,046		5,833	23,923		J	R0160	23,923	5,34	9,268
N-8	R0170	1,911,668	4,112,000	824,770	436,201	-209,415	213,152	46,781		_ /	- /			R0170			5,157
N-7	R0180	2,663,484	4,962,175	1,344,792	144,075	379,233	142,571	44,910	16,394					R0180	16,394		97,634
N-6	R0190	2,943,933	4,684,064	1,570,037	989,496	-653,550	216,367	242,285						R0190	242,285	9,99	2,633
N-5	R0200	3,292,657	5,124,465	2,023,607	251,311	-62,351	612,871		-					R0200	612,871	11,2	42,560
N-4	R0210	4,201,403	4,844,069	1,136,300	648,668	255,596		-						R0210	255,596	11,0	86,036
N-3	R0220	3,733,641	5,137,431	1,940,278	361,078									R0220	361,078	11,1	72,427
N-2	R0230	3,456,348	3,743,689	704,040		-								R0230	704,040	7,90	4,077
N-1	R0240	3,526,347	3,599,069											R0240	3,599,069	7,12	5,416
N	R0250	3,221,544												R0250	3,221,544	3,22	1,544
													Total	R0260	9,036,800	84,1	26,752
	Gross undisc	ounted Best Est	timate Claims Pr	ovisions		(absolute	amount)										
						Develop	ment year								Year end		
	Year		1	2	3	4	5	6	7	8	9	10 & +	1		(discounted data)		
г		C0200	C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	C0290	C0300	ļ		C0360		
Prior	R0100	$\nearrow$	$\nearrow$	$\nearrow$	$\nearrow$	$\nearrow$	$\nearrow$	$\nearrow$	$\succ$	$\nearrow$	$\times$	28,656	J	R0100	28,604		
N-9	R0160										5,471			R0160	5,461		
N-8	R0170									91,779				R0170	91,612		
N-7	R0180								45,432					R0180	45,238		
N-6	R0190							225,961	J					R0190	224,803		
N-5	R0200						623,098	J						R0200	620,709		
N-4	R0210					753,086								R0210	748,920		
N-3	R0220				1,747,146	J								R0220	1,734,120		
N-2	R0230			1,703,260	_									R0230	1,689,856		
N-1	R0240 R0250		3,317,827											R0240 R0250	3,290,596		
N	RUZOU	3,874,574	l										<b>T</b>	R0250	3,814,991		
													Total	R0260	12,294,911		

Annex I S.23.01.01 Own funds

# Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation (EU) 2015/35

Ordinary share capital (gross of own shares)

Share premium account related to ordinary share capital

linitial funds, members' contributions or the equivalent basic own - fund item for mutual and mutual-type undertakings

Subordinated mutual member accounts

Surplus funds

Preference shares

Share premium account related to preference shares

Reconciliation reserve

Subordinated liabilities

An amount equal to the value of net deferred tax assets

Other own fund items approved by the supervisory authority as basic own funds not specified above

#### Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds

Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds **Deductions** 

#### Deductions

Deductions for participations in financial and credit institutions

#### Total basic own funds after deductions

#### Ancillary own funds

Unpaid and uncalled ordinary share capital callable on demand Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type

undertakings, callable on demand Unpaid and uncalled preference shares callable on demand

A legally binding commitment to subscribe and pay for

subordinated liabilities on demand

Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC

Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC

Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC

Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC

Other ancillary own funds

#### Total ancillary own funds

Available and eligible own funds

Total available own funds to meet the SCR

Total available own funds to meet the MCR

Total eligible own funds to meet the SCR

Total eligible own funds to meet the MCR SCR

#### MCR

## Ratio of Eligible own funds to SCR

Ratio of Eligible own funds to MCR

	Total	Tier 1 - unrestricted	Tier 1 - restricted	Tier 2	Tier 3
	C0010	C0020	C0030	C0040	C0050
	$\left \right>$			$\left \right>$	
R0010	4,000	4,000	$\ge$		$\geq$
R0030			>		$\geq$
R0040			$\times$		$\searrow$
R0050					
R0070			$\nearrow$	>	$\searrow$
R0090		$\langle \rangle$			
R0110	40.474				
R0130	13,171	13,171	$\nearrow$	$\nearrow$	
R0140	150	$\langle$			150
R0160	150				150
R0180					
	$\ge$		$\mathbf{X}$	$\mathbf{X}$	$\mathbf{X}$
R0220			$\ge$	$\ge$	
	$>\!$		$>\!$	$>\!$	$\geq$
R0230					$\geq$
R0290	17,321	17,171			150
	>	$\langle$	>	>	$\geq$
R0300		$\langle \rangle$	>		>
R0310		>	$\times$		
R0320			>		
R0330					
			>		
R0340		$\left \right>$	$\ge$		$\times$
R0340 R0350		$\bigotimes$	$\left \right\rangle$		$\times$
			${}{}$		$\times$
R0350					
R0350 R0360 R0370 R0390					
R0350 R0360 R0370					
R0350 R0360 R0370 R0390 R0390					
R0350 R0360 R0370 R0390 R0400 R0500	17,321	17,171			
R0350 R0360 R0370 R0390 R0400 R0500 R0510	17,171	17,171			$\searrow$
R0350 R0360 R0370 R0390 R0400 R0500 R0500 R0510 R0540	17,171 17,321	17,171 17,171			
R0350 R0370 R0370 R0400 R0500 R0510 R0540 R0550	17,171 17,321 17,171	17,171			$\searrow$
R0350 R0360 R0370 R0390 R0400 R0500 R0500 R0510 R0540 R0550 R0550 R0580	17,171 17,321 17,171 11,044	17,171 17,171			$\searrow$
R0350 R0360 R0370 R0390 R0400 R0500 R0510 R0510 R0540 R0550 R0580 R0580 R0600	17,171 17,321 17,171 11,044 3,332	17,171 17,171			$\searrow$
R0350 R0360 R0370 R0390 R0400 R0500 R0500 R0510 R0540 R0550 R0550 R0580	17,171 17,321 17,171 11,044	17,171 17,171			$\searrow$

1,571

R0790

Annex I			
S.23.01.01			
Own funds, continued			
		C0060	
Reconciliation reserve		$\succ$	$\searrow$
Excess of assets over liabilities	R0700	17,321	$\searrow$
Own shares (held directly and indirectly)	R0710		$\searrow$
Foreseeable dividends, distributions and charges	R0720		
Other basic own fund items	R0730	4,150	
Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds	R0740		$\searrow$
Reconciliation reserve	R0760	13,171	$\searrow$
Expected profits		$\succ$	$\sim$
Expected profits included in future premiums (EPIFP) - Life business	R0770		$\overline{}$
Expected profits included in future premiums (EPIFP) - Non- life business	R0780	1,571	$\searrow$

Total Expected profits included in future premiums (EPIFP)

41

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R0010

R0020 R0030 R0040

R0050

R0060 R0070

#### Annex I S.25.01.21 Solvency Capital Requirement - for undertakings on Standard Formula

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Market risk
Counterparty default risk
Life underwriting risk
Health underwriting risk
Non-life underwriting risk
Diversification
Intangible asset risk
Basic Solvency Capital Requirement

Calculation of Solvency	Canital Requirement

Calculation of Solvency Capital Requirement
Operational risk
Loss-absorbing capacity of technical provisions
Loss-absorbing capacity of deferred taxes
Capital requirement for business operated in
accordance with Art. 4 of Directive 2003/41/EC
Solvency capital requirement excluding capital
add-on
Capital add-on already set
Solvency capital requirement
Other information on SCR
other information on serv
Capital requirement for duration-based equity risk
Capital requirement for duration-based equity risk
Capital requirement for duration-based equity risk sub-module
Capital requirement for duration-based equity risk sub-module Total amount of Notional Solvency Capital
Capital requirement for duration-based equity risk sub-module Total amount of Notional Solvency Capital Requirement for remaining part
Capital requirement for duration-based equity risk sub-module Total amount of Notional Solvency Capital Requirement for remaining part Total amount of Notional Solvency Capital
Capital requirement for duration-based equity risk sub-module Total amount of Notional Solvency Capital Requirement for remaining part Total amount of Notional Solvency Capital Requirements for ring fenced funds
Capital requirement for duration-based equity risk sub-module Total amount of Notional Solvency Capital Requirement for remaining part Total amount of Notional Solvency Capital Requirements for ring fenced funds Total amount of Notional Solvency Capital

KUU70		_
R0100	10,559	
	C0100	
R0130	615	
R0140		
R0150	-131	
R0160		
R0200	11,044	
R0210		
R0220	11,044	
R0400		
R0410		
R0420		
R0430		
R0440		

Gross solvency

capital requirement

C0110

209 1,800

9,485

-934

USP

C0090

Simplifications

C0100

# Annex - Quantitative reporting templates

#### Annex I

#### S.28.01.01 Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity Linear formula component for non-life insurance and reinsurance obligations

		C0010			
MCR <sub>NL</sub> Result	R0010	2,874			
				Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance) written premiums in the last 12 months
				C0020	C0030
General liability insurance and proportional reinsurance			R0090	702	2,447
Legal expenses insurance and proportional reinsurance			R0110	10,114	20,270

#### Linear formula component for life insurance and reinsurance obligations

		C0040			
MCR <sub>L</sub> Result	R0200	0			
				Net (of	Net (of
				reinsurance/SPV)	reinsurance/SPV)
				best estimate	total capital at
				and TP	risk
				calculated as a whole	
				C0050	C0060
Obligations with profit participation - guaranteed					
benefits			R0210	0	
Obligations with profit participation - future					
discretionary benefits			R0220	0	
Index-linked and unit-linked insurance obligations			R0230	0	
Other life (re)insurance and health (re)insurance					
obligations			R0240	0	
Total capital at risk for all life (re)insurance obligations			R0250		0

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#### **Overall MCR calculation**

		C0070
Linear MCR	R0300	2,874
SCR	R0310	11,044
MCR cap	R0320	4,970
MCR floor	R0330	2,761
Combined MCR	R0340	2,874
Absolute floor of the MCR	R0350	3,332
-	-	C0070
Minimum Capital Requirement	R0400	3,332